

## **Hughes Selected for Complex Commercial SATCOM Solutions (CS3) Contract Vehicle from GSA**

November 15, 2017

**CS3 is a dedicated contract vehicle for government agencies to procure global satellite communications networks and solutions**

GERMANTOWN, Md., Nov. 15, 2017 /PRNewswire/ -- [Hughes Network Systems, LLC](#) (HUGHES), the global leader in broadband satellite networks and services, today announced it has been named one of multiple awardees on the General Services Administration's (GSA) Complex Commercial SATCOM Solutions (CS3) contract. CS3 is a multiple-award, Indefinite Delivery/Indefinite Quantity (IDIQ) multiple-award contract vehicle with a period of performance of up to 10 years, including a base period of five years, with two option periods of three years and two years, respectively.



This recent award marks the third time that Hughes has been selected as a provider for this lineage of contracts and is a testament to the company's proven delivery of satellite solutions for the federal government. CS3 will help simplify the procurement of complex global SATCOM solutions, such as disaster recovery communications and broadband delivery to underserved regions.

"Hughes is proud to have been selected for the CS3 contract and the opportunity to continue supporting government agencies, worldwide, on their missions requiring satellite communications," said Tony Bardo, assistant vice president of government solutions at Hughes. "Our continued selection for this family of contracts confirms the government's confidence in Hughes and our demonstrated capabilities."

Under CS3, Hughes will supply government agencies with customizable solutions designed to meet networking requirements across multiple categories, including:

- Emergency Responder Operations
- Interactive Services
- Broadband access
- Continuity of Operations (COOP)
- Training Networks
- Mobile SATCOM

Hughes will offer government agencies higher speeds, data and reliability than ever before to support critical applications such as:

- Broadband Access - With high-throughput satellite coverage available virtually everywhere, remote locations will no longer be a limiting factor for connecting government sites.
- Continuity of Operations - To protect against network failures and outages, agencies can utilize satellite as a path-diverse backup to their primary networks. Satellite provides additional resiliency to terrestrial-based network infrastructure, which is vulnerable to natural and man-made disasters.
- Emergency Response - Satellite communications provide vital networking capabilities when disasters strike. Vehicle-mounted or flyaway VSAT kits can be quickly deployed for instant, high-speed connectivity, even in the most remote locations enabling the sharing of real time situational awareness video and data.

The Hughes solutions available on CS3 will leverage the Hughes JUPITER™ System, the most widely deployed high-throughput satellite broadband platform, which supports a wide range of applications, such as broadband access, enterprise networking, cellular backhaul, and communications-on-the-move. The JUPITER System is the first platform to successfully deploy the DVB-S2X standard, widely recognized as the most bandwidth-efficient in the marketplace, making it the preferred technology choice for delivering advanced satellite broadband services around the globe.

### **About Hughes Network Systems**

Hughes Network Systems, LLC (HUGHES) is the global leader in broadband satellite technology and services for home and office. Its flagship

high-speed satellite Internet service is HughesNet®, the world's largest satellite network with over 1 million residential and business customers across North America and Brazil. For large enterprises and governments, the company's HughesON® managed network services provide complete connectivity solutions employing an optimized mix of satellite and terrestrial technologies. The JUPITER™ System is the world's most widely deployed High-Throughput Satellite (HTS) platform, operating on more than 20 satellites by leading service providers, delivering a wide range of broadband enterprise, mobility and cellular backhaul applications. To date, Hughes has shipped more than 6 million terminals to customers in over 100 countries, representing approximately 50 percent market share, and its technology is powering broadband services to aircraft around the world.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations. For additional information about Hughes, please visit [www.hughes.com](http://www.hughes.com) and follow [@Hughes\\_Corp](https://twitter.com/Hughes_Corp) on Twitter.

#### **About EchoStar**

EchoStar Corporation (NASDAQ: SATS) is a premier global provider of satellite communication solutions. Headquartered in Englewood, Colo., and conducting business around the globe, EchoStar is a pioneer in secure communications technologies through its Hughes Network Systems and EchoStar Satellite Services business segments. For more information, visit [echostar.com](http://echostar.com). Follow [@EchoStar](https://twitter.com/EchoStar) on Twitter.

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