# **Hughes Recertified by Cisco as Cloud and Managed Services Partner**

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## Master Level Certification Validates Hughes Leadership in Delivering Highest Level of Support to Enterprise Customers

GERMANTOWN, Md., April 23, 2019 /PRNewswire/ -- <u>Hughes Network Systems. LLC</u> (HUGHES), a leading provider of managed network services under its HughesON™ brand, has earned recertification as a master level Cisco Cloud and Managed Services Partner. The certification is the result of a rigorous audit process by a third-party firm, NSF International, to measure compliance on all Cisco requirements for software-defined wide-areanetworks (SD-WAN) and Managed Network Services. Key factors in the recertification were Hughes leadership in Managed <u>SD-WAN</u>, with more than 30,000 deployed SD-WAN sites; <u>PCI compliance</u>; and the company's demonstration of in-depth technology skills.



"Our recertification confirms our long-standing commitment to a competitive, value driven and customer-first philosophy in supporting complex Cloud and Managed Services projects for our enterprise customers," said Mike Tippets, vice president of enterprise marketing at Hughes. "Hughes is dedicated to continually enhancing our ability to provide the service delivery excellence expected by our managed services customers."

"Hughes has a successful track record of achieving recertification, and again has obtained Master Level Cisco certification, the highest of three levels," said Andrew Weinbach, Global Managing Director, NSF International. "This certification reflects Hughes history of implementing policies that align to help their customers achieve success."

Ranking among an exclusive group of Cisco partners that have achieved this level of specialization, Hughes originally obtained the master level Cisco certification in 2013 and has been successfully recertified every three years.

To learn more about HughesON™Managed Network Services and Cisco Cloud and Managed Service Partner recertification, please visit <a href="https://business.hughes.com/partners">https://business.hughes.com/partners</a>.

#### **About NSF International**

Since 2005 NSF has served as Cisco Systems' independent third party auditing firm for Gold, Masters, Managed Services and Technical Services Delivery certification audits and validations. NSF's worldwide audit team is highly respected by Cisco and the Cisco Partner community for their consultative approach to evaluating business competencies. Our 2018 Cisco Partner post audit survey found that 98% of Cisco Partners would request the same NSF consultant back for their next engagement. NSF offers auditing and consulting services for a wide range of industry standards. Learn more at <a href="https://info.nsf.org/extranet/cisco/index.html">https://info.nsf.org/extranet/cisco/index.html</a>

### **About Hughes Network Systems**

Hughes Network Systems, LLC (HUGHES) is the global leader in broadband satellite technology and services for home and office. Its flagship high-speed satellite Internet service is HughesNet®, the world's largest satellite network with over 1.3 million residential and business customers across the Americas. For large enterprises and governments, the company's HughesON™ managed network services provide complete connectivity solutions employing an optimized mix of satellite and terrestrial technologies. The JUPITER™ System is the world's most widely deployed High-Throughput Satellite (HTS) platform, operating on more than 20 satellites by leading service providers, delivering a wide range of broadband enterprise, mobility and cellular backhaul applications. To date, Hughes has shipped more than 7 million terminals of all types to customers in over 100 countries, representing approximately 50 percent market share, and its technology is powering broadband services to aircraft around the world.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations. For additional information about Hughes, please visit <a href="https://www.business.hughes.com">www.business.hughes.com</a> and follow <a href="https://www.business.hughes.com">@HughesON</a> on Twitter.

#### **About EchoStar**

EchoStar Corporation (NASDAQ: SATS) is a premier global provider of satellite communication solutions. Headquartered in Englewood, Colo., and conducting business around the globe, EchoStar is a pioneer in secure communications technologies through its Hughes Network Systems and EchoStar Satellite Services business segments. For more information, visit <a href="https://www.echostar.com">www.echostar.com</a>. Follow <a href="https://www.echostar.com">@EchoStar</a> on Twitter.

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Sharyn Nerenberg, Hughes Network Systems, LLC, (301) 428-7124, Sharyn.Nerenberg@hughes.com; or Susan Goodell, MWWPR for Hughes, (202) 600-4547, sgoodell@mww.com