

## **Hughes 9502 BGAN M2M Terminal Receives Inmarsat Type Approval**

## Ideal for Unattended Machine-to-Machine and IP SCADA Applications

GERMANTOWN, Md., March 6, 2012 /PRNewswire/ -- Hughes Network Systems, LLC (HUGHES), the global leader in broadband satellite networks and services, and the only approved North American manufacturer of Broadband Global Area Network (BGAN) terminals, today announced that its new Hughes 9502 BGAN M2M (machine-to-machine) terminal has been fully Type Approved by Inmarsat and commercial shipments have begun.

(Logo: http://photos.prnewswire.com/prnh/20110112/NE29456LOGO)

Hughes, a major provider of M2M satellite solutions, was selected by Inmarsat to develop the new 9502 terminal for its global BGAN service. Building on the success of the 9201-M2M product, the Hughes 9502 M2M terminal delivers affordable, end-to-end IP data connectivity for a wide range of industry sectors, such as environmental monitoring for weather instruments, tsunami warning systems and seismic data collection; utility smart grid applications including pipeline/compressor monitoring, well site automation and IP-camera surveillance; and satellite back-up for terrestrial fixed and wireless primary site communications.

"Hughes is proud to deliver another Type Approved terminal to the BGAN marketplace," said Graham Avis, vice president of Hughes San Diego. "Thanks to close cooperation with the Inmarsat team and a worldwide group of beta test customers, this solution is completely ready for prime time in the most demanding of M2M applications that require high availability communications from unattended sites."

The Hughes 9502 BGAN M2M terminal is designed for self-contained, reliable operation in even the most remote locations and boasts exceptional low power consumption for "off-the-grid" sites that require solar/battery power. Exclusive BGAN airtime price plans are being offered which are tailor-made for the SCADA/M2M market. Additionally, there are no minimum airtime connection charges and the billing increment is only 1 KByte, yielding low usage cost and significant savings to the customer.

To learn more about the Hughes 9502 M2M terminal, please visit www.<u>BGAN.Hughes.com</u> or call Hughes at 1.866.569.5153 (Int'l +1.817.913.2700) or email <u>BGANsales@hughes.com</u>.

## **About Hughes Network Systems**

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services, and solutions for enterprises and governments globally. HughesNet® is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 2.8 million systems to customers in over 100 countries, representing over 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A, and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit <a href="https://www.hughes.com">www.hughes.com</a>.

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