

Hughes Mobile Satellite Solution Proves Big Hit at Police Conference

High-availability, auto-deploy satellite solution demonstrated at GPEC 2012 in Leipzig; generates strong interest from police, security and emergency services

MILTON KEYNES, England, Nov. 12, 2012 /PRNewswire/ -- Hughes Europe, the European sales and operating unit of Hughes Network Systems, LLC (HUGHES), generated a high level of interest in its latest mobile VSAT satellite solution exhibited at the recent GPEC General Police Equipment Exhibition and Conference® 2012 in Leipzig, Germany.

(Logo: http://photos.prnewswire.com/prnh/20110112/NE29456LOGO)

Working with Premium Partner Assmann Technologies, Hughes demonstrated the auto-deploy VSAT solution from vans both on the stand and outside the exhibition hall. "The response was impressive," confirms Chris O'Dell, vice president of sales and marketing, Hughes Europe. "Numerous senior representatives of police forces, security and other emergency services across Europe witnessed the demonstration and we are already developing several important projects."

The Hughes solution directly addresses the problems of low reliability/availability and inconsistent coverage utilizing wireless networks, which constrains these agencies in undertaking investigation, protection, surveillance and disaster recovery activities.

"Our auto-deploy satellite solution provides a true alternative path and high-availability back-up to terrestrial networks, which are vulnerable to natural disasters," O'Dell said. "It offers the advantages of quick implementation, high security and comprehensive coverage, supported by a high Quality of Service."

The mobile VSAT solution also includes Assmann Technologies' encrypted telephony to provide effective localization, which enables security authorities to determine precisely where targets or suspects are, while keeping their own location secret and secure.

"This powerful combination represents a major step forward for the emergency and security services looking to maintain the highest levels of protection for the public," said O'Dell.

About Assmann Technology GmbH

Assmann Technology GmbH, headquartered in Hanover / Germany, has experienced innovative team projects both nationally and internationally. The company provides superior solutions to take account the rising need for mobility, to optimize the product requirements and to promote safety. It offers with their product portfolio solutions for the requirements of corporations, governments, military, research, media and judiciary. With ATGcall, Assmann Technology GmbH provides protection against eavesdropping by voice-encryption on the highest level of phone calls and conferences, i.e. global and international data security with personal integrity and global reach. With ATGvsat the company provides their customers reliable and secure satellite and wireless based broadband Internet accesses in Europe, Asia and Africa. In addition, Assmann Technology GmbH designs and implements customised communication solutions and corporate networks for terrestrial, maritime and mobile applications. With ATGdefence, Assmann Technology GmbH provides effective protection against eavesdropping, digital jamming, explosive detection and also vehicle and building security. Thus a competent team guarantees security and the basis for stability, competitiveness and authenticity. For more information please visit: www.atg-solution.com.

About Hughes Europe

Hughes Europe is the European operating and sales organisation for Hughes Network Systems, LLC (HUGHES) with facilities in Germany, the UK and Italy. Utilising its satellite hub earth station and network operations centre in Griesheim, Germany, Hughes Europe provides Hughes broadband satellite and terrestrial solutions to large enterprises, government organisations and small businesses throughout the continent, both directly and through a growing family of value-added service providers. These networks support rapid, reliable transmission of data, voice, video and multimedia content. For more information, please visit www.hugheseurope.com.

About Hughes Network Systems

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services and solutions for enterprises and governments globally. HughesNet® is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 2.8 million systems to customers in over 100 countries, representing over 50 percent market share. Its products employ global standards approved by TIA, ETSI and ITU organisations, including IPoS/DVB-S2, RSM-A, and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly-owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

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