

EchoStar Announces Financial Results for Three and Nine Months Ended September 30, 2020

November 5, 2020

ENGLEWOOD, Colo., Nov. 5, 2020 /PRNewswire/ -- EchoStar Corporation (NASDAQ: SATS) today announced its financial results for the three and nine months ended September 30, 2020.



Three Months Ended September 30, 2020 Financial Highlights:

- Consolidated revenues of \$473.5 million.
- Net income from continuing operations of \$23.3 million, consolidated net income attributable to EchoStar common stock of \$25.4 million, and diluted earnings per share of \$0.26.
- Consolidated Adjusted EBITDA of \$166.7 million (see discussion and the reconciliation of GAAP to this non-GAAP measure below).

Nine Months Ended September 30, 2020 Financial Highlights:

- Consolidated revenues of \$1,398.6 million.
- Net loss from continuing operations of \$49.3 million, consolidated net loss attributable to EchoStar common stock of \$40.3 million, and diluted loss per share of \$(0.41).
- Consolidated Adjusted EBITDA of \$476.2 million (see discussion and the reconciliation of GAAP to this non-GAAP measure below).

"We had another outstanding quarter," commented Michael Dugan, CEO and President of EchoStar. "We increased our consumer subscriber base by approximately 38,000, driven by our international markets, and grew our Net income and Adjusted EBITDA from the same period last year. The continued growth in demand for our service demonstrates the importance of our networks and services for businesses and families everywhere. We will continue to focus on the needs of our customers as connectivity becomes a more vital part of business, entertainment, and communications."

Three Months Ended September 30, 2020 - Additional Information:

- Consolidated revenue was up \$1.2 million year over year including an estimated negative foreign exchange impact of \$10.9 million.
- Adjusted EBITDA increased 9% or \$14.3 million year over year.
 - Hughes segment Adjusted EBITDA increased \$13.2 million year over year. The increase was driven primarily by the higher margin associated with the growth in our consumer broadband service.
 - ESS segment Adjusted EBITDA increased by \$0.5 million year over year.
 - Corporate and Other segment Adjusted EBITDA increased by \$0.7 million. The increase was primarily driven by lower equity losses in unconsolidated affiliates of \$1.3 million compared to the same period last year.
- Net income from continuing operations was \$23.3 million, an increase of \$46.4 million from last year. The change was primarily due to higher operating income of \$10.9 million, improvement in foreign currency transactions, net, of \$21.8 million, higher gains on investments, net, of \$6.7 million, and lower income tax provision of \$2.1 million.
- Hughes broadband subscribers are approximately 1,580,000 as of September 30, 2020 including approximately 364,000 subscribers in Latin America.
- For the three months ended September 30, 2020, approximately 71% of Hughes segment revenue was attributable to our consumer customers with approximately 29% attributable to our enterprise customers.
- Cash, cash equivalents and marketable investment securities were \$2.5 billion as of September 30, 2020.

Set forth below is a table highlighting certain of EchoStar's segment results three and nine months ended September 30, 2020 and 2019 (amounts in thousands) from continuing operations (all US GAAP amounts reference results from continuing operations):

ded September 30,
2019

Revenue

Hughes EchoStar Satellite Services Corporate and Other Total revenue	\$ 466,762 4,402 2,338 473,502	\$ 463,735 4,098 4,429 472,262	\$	1,378,416 13,233 6,985 1,398,634	\$	1,360,919 11,873 14,283 1,387,075
Adjusted EBITDA						
Hughes EchoStar Satellite Services Corporate & Other:	\$ 186,458 2,274	\$ 173,298 1,791	\$	534,955 5,847	\$	490,152 5,006
Corporate overhead, operating and other Equity in earnings (losses) of unconsolidated affiliates, net	 (21,572)	 (20,981) (1,782)	_	(63,948) (660)	<u> </u>	(58,769) (9,507)
Total Corporate & Other Total Adjusted EBITDA	\$ (22,076) 166,656	\$ (22,763) 152,326	\$	(64,608) 476,194	\$	(68,276) 426,882
Expenditures for property and equipment	\$ 98,137	\$ 95,155	\$	295,041	\$	314,351

Reconciliation of GAAP to Non-GAAP Measurement (amounts in thousands):

		e three months I September 30,		ine months ptember 30,
	2020	2019	2020	2019
Net income (loss)	\$ 23,273	\$ (21,106)	(49,307)	(11,158)
Interest income, net	(7,364)	(17,175)	(33,707)	(64,817)
Interest expense, net of amounts capitalized	37,967	49,865	112,458	156,813
Income tax provision (benefit), net	2,950	5,016	6,309	12,607
Depreciation and amortization	129,822	122,374	392,077	361,619
Net loss (income) from discontinued operations	_	- (2,008)	_	(46,223)
Net loss (income) attributable to non-controlling interests	2,167	2,797	9,040	1,359
EBITDA	188,815	139,763	436,870	410,200
(Gains) losses on investments, net	(14,998)	(8,295)	37,764	(28,087)
Litigation Expense	_	- 1,824	_	26,328
License fee dispute - India, net of non-controlling interests	(480)	3,940	(1,043)	3,940
Foreign currency transaction (gains) losses, net	(6,681)	15,094	2,603	14,501
Adjusted EBITDA	\$ 166,656	\$ 152,326	\$ 476,194	\$ 426,882

Note on Use of Non-GAAP Financial Measures

EBITDA is defined as "Net income (loss)" excluding "Interest income, net," Interest expense, net of amounts capitalized," "Income tax benefit (provision), net," "Depreciation and amortization," "Net income (loss) from discontinued operations," and "Net income (loss) attributable to non-controlling interests."

Adjusted EBITDA is defined as EBITDA excluding "Gains and losses on investments, net," "Foreign currency transaction gains (losses), net," and other non-recurring or non-operational items. EBITDA and Adjusted EBITDA are not measures determined in accordance with US GAAP. EBITDA and Adjusted EBITDA are reconciled to "Net income (loss)" in the table above and should not be considered in isolation or as a substitute for operating income, net income or any other measure determined in accordance with US GAAP. Our management uses EBITDA and Adjusted EBITDA as measures of our operating efficiency and overall financial performance for benchmarking against our peers and competitors. Management believes that these non-GAAP measures provide meaningful supplemental information regarding the underlying operating performance of our business and are appropriate to enhance an overall understanding of our financial performance. Management also believes that EBITDA and Adjusted EBITDA are useful to investors because they are frequently used by securities analysts, investors, and other interested parties to evaluate the performance of companies in our industry.

The consolidated financial statements of EchoStar for the periods ended September 30, 2020 and 2019 are attached to this press release. Detailed financial data and other information are available in EchoStar's Quarterly Report on Form 10-Q for the period ended September 30, 2020 filed today with the Securities and Exchange Commission.

EchoStar will host a conference call and webcast to discuss its earnings on Thursday, November 5, 2020 at 11:00 a.m. Eastern Time. The call-in numbers are (877) 815-1625 (US) and (716) 247-5178 (International), Conference ID 8263356. The webcast will be available on EchoStar's investor relations website at www.echostar.com.

About EchoStar Corporation

EchoStar Corporation (NASDAQ: SATS) is a premier global provider of satellite communications solutions. Headquartered in Englewood, Colo., and conducting business around the globe, EchoStar is a pioneer in secure communications technologies through its Hughes Network Systems and EchoStar Satellite Services business segments.

Safe Harbor Statement under the US Private Securities Litigation Reform Act of 1995

This press release may contain statements that are forward looking, as that term is defined by the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on management's beliefs, as well as assumptions made by, and information currently available to, management. When used in this release, the words "believe," "anticipate," "estimate," "expect," "intend," "project," "plans," and similar expressions and the use of future dates are intended to identify forward-looking statements. Although management believes that the expectations reflected in these forward-looking statements are reasonable, it can give no assurance that these expectations will prove to have been correct. You are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date made. We assume no responsibility for the accuracy of forward-looking statements or information or for updating forward-looking information or statements. These statements are subject to certain risks, uncertainties, and assumptions. See "Risk Factors" in EchoStar's Annual Report on Form 10-K for the period ended December 31, 2019 and Quarterly Report on Form 10-Q for the period ended September 30, 2020 as filed with the Securities and Exchange Commission and in the other documents EchoStar files with the Securities and Exchange Commission from time to time.

ECHOSTAR CORPORATION Condensed Consolidated Balance Sheets (Amounts in thousands, except per share amounts)

Assets Current assets: Cash and cash equivalents Marketable investment securities 1.55,500 \$ 1,518,431 Marketable investment securities 1.50,004 \$ 940,623 Trade accounts receivable and contract assets, net 1.50,004 \$ 190,550 1.518,431 Total current assets Total current assets Nor-current assets No			As of		
Current assets 5.55,55 1,518,481 Cash and sepuivalents 1,950,804 434,623 Marketable investment securities 1,90,508 434,623 Trade accounts receivable and contract assets, net 192,724 179,631 Total current assets 2,890,028 2,830,214 Mon-current assets: 7 2,872,594 2,523,214 Properly and equipment, net 2,372,594 2,528,708 2,514,748 Goodwill 508,600 500,953 2,505,908 20,509 29,507 Regulatory authorizations, net 20,550 29,507 20,505 29,507 20,507 20,509 20,505		S	•	D	•
Cash and cash equivalents \$ 565,550 \$ 1,519,431 Marketable investment securities 190,860 196,622 Trade accounts receivable and contract assets, net 190,950 196,622 Other current assets 192,724 175,531 Total current assets 2,890,028 2,836,214 Non-current assets 2 2,725,94 2,836,214 Non-current assets 129,073 114,042 2,836,214 Properly and equipment, net 2,372,594 2,287,38 114,042 2,000 2,000 114,042 475,886 0,09,33 3,000 <th>Assets</th> <th></th> <th></th> <th></th> <th></th>	Assets				
Marketable investment securities 1,950,86 940,823 Trade accounts receivable and contract assets, net 198,2724 179,531 Total current assets. 2,890,028 2,836,214 Non-current assets: 2,772,594 2,528,738 Property and equipment, net 500,660 506,933 Regulatory authorizations, net 500,660 506,933 Regulatory authorizations, net 20,550 29,507 Other intangible assets, net 20,550 29,507 Other investments, net 284,238 334,819 Total non-current assets 4,135,508 4,316,908 Other investments, net 4,135,508 3,154,698 Other investments, net 8,135,008 3,7025,536 3,154,298 Liabilities and Stockholders' Equity 11,109 \$124,080 1,742,250 2,742,703 2,742,788 Urrent liabilities 897,303 2,742,703 2,742,703 2,742,703 2,742,703 2,742,703 2,742,703 2,742,703 2,742,703 2,742,703 2,742,703 2,742,703 2,742,703 2,742,703	Current assets:				
190,500 196,629 179,531 Total current assets, net 190,274 179,531 Total current assets, net 2,890,028 2,836,214 179,531 Total current assets 2,890,028 2,836,214 179,531 Total current assets 2,890,028 2,836,214 179,531 Total current assets 2,272,594 2,528,738 2,528,738 2,990,731 14,042 2,90,730 144,042 2,90,730 144,042 2,90,730 144,042 2,90,730 144,042 2,90,730 144,042 2,90,730 144,042 2,90,730 2,90,750	Cash and cash equivalents	\$	555,550	\$	1,519,431
Trotal current assets 192,724 179,531 Trotal current assets 2,890,228 2,890,214 Non-current assets 2,890,278 2,890,278 2,890,278 2,772,594 2,528,738 Operating lease right-of-use assets 129,073 114,042 600dwill 600,695 60	Marketable investment securities		1,950,804		940,623
Total current assets	Trade accounts receivable and contract assets, net		190,950		196,629
Non-current assets: 2,372,594 2,528,738 Property and equipment, net 129,073 114,042 Goodwill 500,680 506,850 Regulatory authorizations, net 475,824 478,828 Other intrangible assets, net 208,233 325,405 Other non-current assets, net 344,569 334,841 Total non-current assets, net 4,113,5098 4,318,084 Total assets 111,099 124,080 Total assets 877,025,538 7,154,298 Labilities and Stockholders' Equity Current liabilities 897,303 -7 Trade accounts payable 111,099 124,080 Current portion of long-term debt, net 897,303 -7 Contract liabilities 897,023 270,879 Accounted expenses and other current liabilities 1,345,078 291,879 Total current liabilities 1,345,078 238,168 Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspa	Other current assets, net		192,724		179,531
Non-current assets: 2,372,594 2,528,738 Property and equipment, net 129,073 114,042 Goodwill 500,680 506,850 Regulatory authorizations, net 475,824 478,828 Other intrangible assets, net 208,233 325,405 Other non-current assets, net 344,569 334,841 Total non-current assets, net 4,113,5098 4,318,084 Total assets 111,099 124,080 Total assets 877,025,538 7,154,298 Labilities and Stockholders' Equity Current liabilities 897,303 -7 Trade accounts payable 111,099 124,080 Current portion of long-term debt, net 897,303 -7 Contract liabilities 897,023 270,879 Accounted expenses and other current liabilities 1,345,078 291,879 Total current liabilities 1,345,078 238,168 Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspa			2,890,028		2,836,214
Operating lease right-of-use assets 114,042 Goodwill 508,660 506,953 Regulatory authorizations, net 475,824 478,598 Other initering libe assets, net 20,550 29,507 Other non-current assets, net 344,569 334,841 Total non-current assets, net 4,135,608 4,318,084 Total assets 4,135,508 4,318,084 Total assets 57,025,536 7,154,288 Liabilities and Stockholders' Equity Current liabilities Trade accounts payable \$111,099 \$124,080 Current portion of long-term debt, net 897,303 —— Contract liabilities 897,303 —— Accrued expenses and other current liabilities 897,303 —— Contract liabilities 2276,703 270,2879 Total current liabilities 1,374,727 496,019 Non-current liabilities 352,948 356,948 Deferred tax liabilities, net 2,382,168 294,941			, ,	· -	
Operating lease right-of-use assets 114,042 Goodwill 508,660 506,953 Regulatory authorizations, net 475,824 478,598 Other initering libe assets, net 20,550 29,507 Other non-current assets, net 344,569 334,841 Total non-current assets, net 4,135,608 4,318,084 Total assets 4,135,508 4,318,084 Total assets 57,025,536 7,154,288 Liabilities and Stockholders' Equity Current liabilities Trade accounts payable \$111,099 \$124,080 Current portion of long-term debt, net 897,303 —— Contract liabilities 897,303 —— Accrued expenses and other current liabilities 897,303 —— Contract liabilities 2276,703 270,2879 Total current liabilities 1,374,727 496,019 Non-current liabilities 352,948 356,948 Deferred tax liabilities, net 2,382,168 294,941	Property and equipment, net		2.372.594		2.528.738
Son Will Son Sen Sen Sen Sen Sen Sen Sen Sen Sen Se					
Regulatory authorizations, net 475,824 478,588 Other intrangible assets, net 20,507 Cher intrangible assets, net 204,238 325,405 Other non-current assets, net 344,569 334,841 Total non-current assets 4,135,508 4,318,084 Total assets 4,135,508 4,318,084 7,025,536 7,154,298 Liabilities and Stockholders' Equity Current liabilities 8111,099 \$124,080 Current portion of long-term debt, net 897,303 - Contract liabilities 896,22 10,060 Accrued expenses and other current liabilities 276,703 270,879 Total current liabilities 1,374,727 496,019 Mon-current liabilities 1,495,078 2,389,188 Enferred tax liabilities, net 36,294 361,692 Operating lease liabilities 74,271 74,925 Total non-current liabilities 2,037,673 2,912,726 Total diabilities 2,037,673 2,912,726 Total functural liabilities 3,412,400 3,408,45			•		,
Other intangible assets, net 284,238 325,075 Other non-current assets, net 344,669 334,841 Total non-current assets 4,135,508 4,318,084 Total assets \$7,025,536 \$7,154,298 Liabilities and Stockholders' Equity Current protion of long-term debt, net 897,303 - Current protion of long-term debt, net 897,303 - Contract liabilities 89,622 101,060 Accrued expenses and other current liabilities 276,703 270,879 Total current liabilities 1,1374,727 496,019 Non-current liabilities 1,495,078 2,381,188 Long-term debt, net 352,948 351,692 Deferred tax liabilities, net 352,948 351,692 Operating lease liabilities 74,271 74,925 Total non-current liabilities 2,037,673 2,912,726 Total liabilities 2,007,673 2,912,726 Total liabilities 2,007,673 2,912,726 Tot			•		•
Other investments, net 284,238 325,405 Other non-current assets, net 344,569 334,814 Total assets 4,135,508 4,318,084 Total assets 5,025,536 7,154,298 Liabilities and Stockholders' Equity Use of the properties of long-term debt, net 111,099 \$124,080 Current portion of long-term debt, net 897,303 - Contract liabilities 897,303 - Accrued expenses and other current liabilities 897,803 210,080 Accrued expenses and other current liabilities 2,76,703 270,879 Total current liabilities 1,495,078 2,389,168 Deferred tax liabilities, net 352,948 351,692 Operating lease liabilities of the concurrent liabilities 115,376 96,941 Other non-current liabilities 2,037,673 2,912,726 Total non-current liabilities 2,037,673 2,912,726 Total inon-current liabilities 5,144,400 3,408,745 Stockholders' equity: Prefered stock, \$0,001 par value, 2,000,000,000 shares authorized, non			•		•
Other non-current assets, net Total non-current assets Total non-current assets Total non-current assets 1,318,084 334,869 333,884 Total assets 4,135,508 4,318,084 Liabilities and Stockholders' Equity \$7,025,538 7,154,298 Urrent liabilities: \$111,099 \$124,080 Current portion of long-term debt, net 897,303 111,099 \$124,080 Accrued expenses and other current liabilities 276,793 270,879 Total current liabilities 276,879 496,019 Non-current liabilities 1,495,078 2,389,168 Deferred tax liabilities, net 95,248 351,692 352,948 351,692 Operating lease liabilities 9,000 1,495,078 2,389,168 352,948 361,692 Operating lease liabilities 9,000 15,347,272 496,019 496,019 496,019 Other non-current liabilities 9,000 15,347,272 496,019 496,019 496,019 496,019 496,019 496,019 496,019 496,019 496,019 496,019 496,019 496,019 496,019 496,019 496,019 496,019			•		•
Total non-current assets			•		•
Total assets \$ 7,025,536 \$ 7,154,298	·		•		•
Liabilities and Stockholders' Equity Current liabilities: Trade accounts payable \$ 111,099 \$ 124,080 Current portion of long-term debt, net 897,303 — Contract liabilities 89,622 101,060 Accrued expenses and other current liabilities 276,703 270,879 Total current liabilities. 1,374,727 496,019 Non-current liabilities. 1 495,078 2,389,168 Deferred tax liabilities, net 352,948 351,692 Operating lease liabilities 115,376 96,941 Other non-current liabilities 2,037,673 2,912,726 Total liabilities 2,037,673 2,912,726 Total liabilities 2,037,673 2,912,726 Total liabilities 2,037,673 2,912,726 Total liabilities 2,000,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 — — Common stock, \$0,001 par value, 1,600,000,000 shares authorized, 57,140,432 shares issued and 50,458,512 shares outstanding at December 31, 2019 57 57 Class B convertible common stock, \$0,0		\$		\$	
Current labilities: \$ 111,099 \$ 124,080 Current portion of long-term debt, net 897,303 — Contract liabilities 89,622 101,060 Accrued expenses and other current liabilities 276,703 270,879 Total current liabilities: 1,374,727 496,019 Non-current liabilities. Long-term debt, net 352,948 351,692 Operating lease liabilities, net 352,948 351,692 Operating lease liabilities 115,376 96,941 Other non-current liabilities 2,037,673 2,912,726 Total liabilities 2,037,673 2,912,726 Total liabilities 2,037,673 2,912,726 Commitments and contingencies Stockholders' equity: Perferred stock, \$0,001 par value, 20,000,000 shares authorized, none issued and outstanding at becember 31, 2019 — — Common stock, \$0,001 par value, 4,000,000,000 shares authorized, 57,140,432 shares issued and 50,488,512 shares outstanding at becember 31, 2019 57 57 Class A common stock, \$0,001 par value, 800,000,000 shares authorized, 47,687,039 shares issued and outstanding			, , , , , , , , , , , , , , , , , , , ,		, - ,
Trade accounts payable \$ 111,099 \$ 124,080 Current portion of long-term debt, net 897,303 — Contract liabilities 89,622 101,060 Accrued expenses and other current liabilities 276,703 270,879 Total current liabilities 1,374,727 496,019 Non-current liabilities 1,495,078 2,389,168 Long-term debt, net 352,948 351,992 Operating lease liabilities, net 352,948 351,992 Operating lease liabilities 74,271 74,925 Total non-current liabilities 2,037,673 2,912,726 Total liabilities 2,037,673 2,912,726 Total liabilities 2,037,673 2,912,726 Total liabilities 2,037,673 2,912,726 Commitments and contingencies Stockholders' equity: ————————————————————————————————————					
Current portion of long-term debt, net 897,303 — Contract liabilities 89,622 101,060 Accruced expenses and other current liabilities 276,703 270,879 Total current liabilities 1,374,727 496,019 Non-current liabilities 1,495,078 2,389,168 Deferred tax liabilities, net 352,948 351,692 Operating lease liabilities 115,376 96,941 Other non-current liabilities 74,271 74,925 Total non-current liabilities 2,037,673 2,912,726 Total liabilities 3,412,400 3,408,745 Stockholders' equity: Preferred stock, \$0.001 par value, 20,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 — — Class A common stock, \$0.001 par value, 4,000,000,000 shares authorized, 57,140,432 shares issued and 50,458,512 shares outstanding at September 30, 2020 and 56,592,251 shares issued and 50,107,330 shares outstanding at December 31, 2019 57 57 Class B convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 48 48 Class		\$	111 099	\$	124 080
Contract liabilities 89,622 276,703 270,879 Accrued expenses and other current liabilities 276,703 270,879 Total current liabilities: 3,347,272 496,019 Non-current liabilities. 352,948 25,948 351,689 Deferred tax liabilities, net 352,948 351,689 Operating lease liabilities 115,376 96,941 Other non-current liabilities 74,271 74,925 Total non-current liabilities 2,037,673 2,912,726 Total liabilities 3,412,400 3,408,745 Stockholders' equity: Preferred stock, \$0.001 par value, 20,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 — — — — — — — — — — — — — — — — — — —		Ψ	•	Ψ	124,000
Accrued expenses and other current liabilities 276,703 270,879 Total current liabilities 1,374,727 496,019 Non-current liabilities 1,495,078 2,389,168 Long-term debt, net 352,948 351,692 Operating lease liabilities, net 352,948 351,692 Operating lease liabilities 115,376 96,941 Other non-current liabilities 2,037,673 2,912,726 Total non-current liabilities 2,037,673 2,912,726 Total liabilities 3,412,400 3,408,745 Commitments and contingencies Stockholders' equity: Preferred stock, \$0.001 par value, 20,000,000 shares authorized, none issued and outstanding at both September 31, 2019 ————————————————————————————————————	·		•		101.060
Total current liabilities 1,374,727 496,019			•		,
Non-current liabilities: Long-term debt, net 1,495,078 2,389,168 Deferred tax liabilities, net 352,948 351,692 Operating lease liabilities 115,376 96,941 Other non-current liabilities 2,74,271 74,925 Total non-current liabilities 2,037,673 2,912,726 Total liabilities 2,037,673 2,912,726 Total liabilities 2,037,673 2,912,726 Total liabilities 2,037,673 2,912,726 Stockholders' equity: Preferred stock, \$0.001 par value, 20,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 ————————————————————————————————————	•		·		
Long-term debt, net			1,374,727		490,019
Deferred tax liabilities, net Operating lease liabilities Operating lease liabilities Operating lease liabilities Other non-current liabilities Total non-current liabilities Total non-current liabilities Total liabilities Total liabilities Commitments and contingencies Stockholders' equity: Preferred stock, \$0.001 par value, 20,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Common stock, \$0.001 par value, 4,000,000,000 shares authorized. Class A common stock, \$0.001 par value, 1,600,000,000 shares authorized, 57,140,432 shares issued and 50,458,512 shares outstanding at September 30, 2020 and 56,592,251 shares issued and 50,107,330 shares outstanding at December 31, 2019 Class B convertible common stock, \$0.001 par value, 800,000,000 shares authorized, 47,687,039 shares issued and outstanding at both September 30, 2020 and December 31, 2019 Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss) (209,538)			1 405 070		2 200 460
Operating lease liabilities 115,376 96,941 Other non-current liabilities 74,271 74,925 Total non-current liabilities 2,037,673 2,912,726 Total liabilities 3,412,400 3,408,745 Stockholders' equity: Preferred stock, \$0.001 par value, 20,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 — — Common stock, \$0.001 par value, 4,000,000,000 shares authorized; 57,140,432 shares issued and 50,458,512 shares outstanding at September 30, 2020 and 56,592,251 shares issued and 50,107,330 shares outstanding at September 30, 2020 and 56,592,251 shares issued and 50,107,330 shares outstanding at December 31, 2019 57 57 Class B convertible common stock, \$0.001 par value, 800,000,000 shares authorized, 47,687,039 shares issued and outstanding at both September 30, 2020 and December 31, 2019 48 48 Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 — — Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 — — Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 20					
Other non-current liabilities Total non-current liabilities Total liabilities Total liabilities Total liabilities Commitments and contingencies Stockholders' equity: Preferred stock, \$0.001 par value, 20,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Common stock, \$0.001 par value, 4,000,000,000 shares authorized: Class A common stock, \$0.001 par value, 1,600,000,000 shares authorized. Class A common stock, \$0.001 par value, 1,600,000,000 shares authorized issued and 50,458,512 shares outstanding at September 30, 2020 and 56,592,251 shares issued and 50,107,330 shares outstanding at December 31, 2019 Class B convertible common stock, \$0.001 par value, 800,000,000 shares authorized, 47,687,039 shares issued and outstanding at both September 30, 2020 and December 31, 2019 Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss) (209,538) (122,138)	·		•		
Total non-current liabilities Total liabilities 2,037,673 3,412,400 3,408,745 Commitments and contingencies Stockholders' equity: Preferred stock, \$0.001 par value, 20,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Common stock, \$0.001 par value, 4,000,000,000 shares authorized: Class A common stock, \$0.001 par value, 1,600,000,000 shares authorized: Class A common stock, \$0.001 par value, 1,600,000,000 shares authorized 57,140,432 shares issued and 50,458,512 shares outstanding at September 30, 2020 and 56,592,251 shares issued and 50,107,330 shares outstanding at December 31, 2019 Class B convertible common stock, \$0.001 par value, 800,000,000 shares authorized, 47,687,039 shares issued and outstanding at both September 30, 2020 and December 31, 2019 Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss) (209,538) (122,138)					
Total liabilities 3,412,400 3,408,745 Commitments and contingencies Stockholders' equity: Preferred stock, \$0.001 par value, 20,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 — — — — — — — — — — — — — — — — — — —			·	· -	· · · · · · · · · · · · · · · · · · ·
Stockholders' equity: Preferred stock, \$0.001 par value, 20,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Common stock, \$0.001 par value, 4,000,000,000 shares authorized: Class A common stock, \$0.001 par value, 1,600,000,000 shares authorized: class A common stock, \$0.001 par value, 1,600,000,000 shares authorized, 57,140,432 shares issued and 50,458,512 shares outstanding at September 30, 2020 and 56,592,251 shares issued and 50,107,330 shares outstanding at December 31, 2019 Class B convertible common stock, \$0.001 par value, 800,000,000 shares authorized, 47,687,039 shares issued and outstanding at both September 30, 2020 and December 31, 2019 Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss) Common stock, 20,001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital 3,317,868 3,290,483 Accumulated other comprehensive income (loss)					
Stockholders' equity: Preferred stock, \$0.001 par value, 20,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Common stock, \$0.001 par value, 4,000,000,000 shares authorized: Class A common stock, \$0.001 par value, 1,600,000,000 shares authorized, 57,140,432 shares issued and 50,458,512 shares outstanding at September 30, 2020 and 56,592,251 shares issued and 50,107,330 shares outstanding at December 31, 2019 Class B convertible common stock, \$0.001 par value, 800,000,000 shares authorized, 47,687,039 shares issued and outstanding at both September 30, 2020 and December 31, 2019 Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss)	Total Habilities		3,412,400		3,406,745
Preferred stock, \$0.001 par value, 20,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Common stock, \$0.001 par value, 4,000,000,000 shares authorized: Class A common stock, \$0.001 par value, 1,600,000,000 shares authorized, 57,140,432 shares issued and 50,458,512 shares outstanding at September 30, 2020 and 56,592,251 shares issued and 50,107,330 shares outstanding at December 31, 2019 57 Class B convertible common stock, \$0.001 par value, 800,000,000 shares authorized, 47,687,039 shares issued and outstanding at both September 30, 2020 and December 31, 2019 48 Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss) A preferred stock, \$0.001 par value, 20,000,000 shares authorized, 47,647,432 shares issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss)	Commitments and contingencies				
both September 30, 2020 and December 31, 2019 Common stock, \$0.001 par value, 4,000,000,000 shares authorized: Class A common stock, \$0.001 par value, 1,600,000,000 shares authorized, 57,140,432 shares issued and 50,458,512 shares outstanding at September 30, 2020 and 56,592,251 shares issued and 50,107,330 shares outstanding at December 31, 2019 Class B convertible common stock, \$0.001 par value, 800,000,000 shares authorized, 47,687,039 shares issued and outstanding at both September 30, 2020 and December 31, 2019 Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss)	Stockholders' equity:				
Common stock, \$0.001 par value, 4,000,000,000 shares authorized: Class A common stock, \$0.001 par value, 1,600,000,000 shares authorized, 57,140,432 shares issued and 50,458,512 shares outstanding at September 30, 2020 and 56,592,251 shares issued and 50,107,330 shares outstanding at December 31, 2019 57 Class B convertible common stock, \$0.001 par value, 800,000,000 shares authorized, 47,687,039 shares issued and outstanding at both September 30, 2020 and December 31, 2019 48 Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 ————————————————————————————————————	Preferred stock, \$0.001 par value, 20,000,000 shares authorized, none issued and outstanding at				
Class A common stock, \$0.001 par value, 1,600,000,000 shares authorized, 57,140,432 shares issued and 50,458,512 shares outstanding at September 30, 2020 and 56,592,251 shares issued and 50,107,330 shares outstanding at December 31, 2019 57 Class B convertible common stock, \$0.001 par value, 800,000,000 shares authorized, 47,687,039 shares issued and outstanding at both September 30, 2020 and December 31, 2019 48 Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss) (209,538)	both September 30, 2020 and December 31, 2019		_		_
issued and 50,458,512 shares outstanding at September 30, 2020 and 56,592,251 shares issued and 50,107,330 shares outstanding at December 31, 2019 Class B convertible common stock, \$0.001 par value, 800,000,000 shares authorized, 47,687,039 shares issued and outstanding at both September 30, 2020 and December 31, 2019 Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss) (209,538)	Common stock, \$0.001 par value, 4,000,000,000 shares authorized:				
and 50,107,330 shares outstanding at December 31, 2019 Class B convertible common stock, \$0.001 par value, 800,000,000 shares authorized, 47,687,039 shares issued and outstanding at both September 30, 2020 and December 31, 2019 Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss) 57 58 58 48 48 48 48 48 48 Ala 48	Class A common stock, \$0.001 par value, 1,600,000,000 shares authorized, 57,140,432 shares				
and 50,107,330 shares outstanding at December 31, 2019 Class B convertible common stock, \$0.001 par value, 800,000,000 shares authorized, 47,687,039 shares issued and outstanding at both September 30, 2020 and December 31, 2019 Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss) 57 58 58 48 48 48 48 48 48 Ala 48	issued and 50,458,512 shares outstanding at September 30, 2020 and 56,592,251 shares issued				
shares issued and outstanding at both September 30, 2020 and December 31, 2019 Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss) 48 48 48 48 48 48 48 48 48 4			57		57
Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 — — — — — — — — — — — — — — — — — — —	· · · · · · · · · · · · · · · · · · ·				
Class C convertible common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 — — — — — — — — — — — — — — — — — — —			48		48
and outstanding at both September 30, 2020 and December 31, 2019 Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss) — — — — — — — — — — — — — — — — — — —					
Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss) Class D common stock, \$0.001 par value, 800,000,000 shares authorized, none issued and outstanding at both September 30, 2020 and December 31, 2019 3,317,868 3,290,483 (122,138)	·		_		_
outstanding at both September 30, 2020 and December 31, 2019 Additional paid-in capital Accumulated other comprehensive income (loss)					
Additional paid-in capital 3,317,868 3,290,483 Accumulated other comprehensive income (loss) (209,538) (122,138)			_		_
Accumulated other comprehensive income (loss) (209,538) (122,138)			3.317.868		3.290.483
	Accumulated earnings (losses)		583,474		632,809

Treasury stock, at cost	(137,347)	(131,454)
Total EchoStar Corporation stockholders' equity	3,554,562	3,669,805
Non-controlling interests	58,574	75,748
Total stockholders' equity	3,613,136	3,745,553
Total liabilities and stockholders' equity	\$ 7,025,536	\$ 7,154,298

ECHOSTAR CORPORATION Condensed Consolidated Statements of Operations (Amounts in thousands, except per share amounts)

	For the three months ended September 30,		For the nine months	s ended September 30,		
	2020	2019	2020	2019		
Revenue:						
Services and other revenue	\$ 426,532	\$ 406,537	\$ 1,251,932	\$ 1,211,991		
Equipment revenue	46,970	65,725	146,702	175,084		
Total revenue	473,502	472,262	1,398,634	1,387,075		
Costs and expenses:						
Cost of sales - services and other (exclusive						
of depreciation and amortization)	146,577	143,842	432,848	429,869		
Cost of sales - equipment (exclusive of						
depreciation and amortization)	37,079	51,188	115,529	142,744		
Selling, general and administrative expenses	115,358	122,629	354,437	383,952		
Research and development expenses	7,676	6,136	21,378	19,411		
Depreciation and amortization	129,822	122,374	392,077	361,619		
Total costs and expenses	436,512	446,169	1,316,269	1,337,595		
Operating income (loss)	36,990	26,093	82,365	49,480		
Other income (expense):						
Interest income, net	7,364	17,175	33,707	64,817		
Interest expense, net of amounts capitalized	(37,967)	(49,865)	(112,458)	(156,813)		
Gains (losses) on investments, net	14,998	8,295	(37,764)	28,087		
Equity in earnings (losses) of unconsolidated						
affiliates, net	(2,134)	(3,209)	(5,866)	(14,317)		
Foreign currency transaction gains (losses),						
net	6,681	(15,094)	(2,603)	(14,501)		
Other, net	291	(1,493)	(379)	(1,527)		
Total other income (expense), net	(10,767)	(44,191)	(125,363)	(94,254)		
Income (loss) from continuing operations before						
income taxes	26,223	(18,098)	(42,998)	(44,774)		
Income tax benefit (provision), net	(2,950)	(5,016)	(6,309)	(12,607)		
Net income (loss) from continuing operations	23,273	(23,114)	(49,307)	(57,381)		
Net income (loss) from discontinued						
operations		2,008		46,223		
Net income (loss)	23,273	(21,106)	(49,307)	(11,158)		
Less: Net loss (income) attributable to						
non-controlling interests	2,167	2,797	9,040	1,359		
Net income (loss) attributable to EchoStar				()		
Corporation common stock	\$ 25,440	\$ (18,309)	\$ (40,267)	(9,799)		
Earnings (losses) per share - Class A and B						
common stock:						
Basic and diluted earnings (losses) from						
continuing operations per share	\$ 0.26	\$ (0.21)	\$ (0.41)	\$ (0.58)		
Total basic and diluted earnings (losses) per						
share	\$ 0.26	\$ (0.19)	\$ (0.41)	\$ (0.10)		

ECHOSTAR CORPORATION Condensed Consolidated Statements of Cash Flows (Amounts in thousands, except per share amounts)

	September 30,			30,
		2020		2019
Cash flows from operating activities:				
Net income (loss)	\$	(49,307)	\$	(11,158)
Adjustments to reconcile net income (loss) to net cash flows from operating activities:				
Depreciation and amortization		392,077		459,054

For the nine months ended

Losses (gains) on investments, net	37,764	(28,087)
Equity in losses (earnings) of unconsolidated affiliates, net	5,866	14,317
Foreign currency transaction losses (gains), net	2,603	14,501
Deferred tax provision (benefit), net	4,474	22,949
Stock-based compensation	6,887	7,120
Amortization of debt issuance costs	3,212	4,882
Dividends received from unconsolidated affiliates	-	2,716
Other, net	(9,145)	9,617
Changes in assets and liabilities, net:	(-, -,	-,-
Trade accounts receivable and contract assets, net	(9,157)	(5,439)
Other current assets, net	(21,090)	(42,140)
Trade accounts payable	(17,824)	18,180
Contract liabilities	(11,438)	37,273
Accrued expenses and other current liabilities	29,155	27,972
Non-current assets and non-current liabilities, net	1,325	1,303
Net cash flows from operating activities	365,402	533,060
Cash flows from investing activities:	(0.004.074)	(055.005)
Purchases of marketable investment securities	(2,234,671)	(655,265)
Sales and maturities of marketable investment securities	1,231,790	1,988,078
Expenditures for property and equipment	(295,041)	(314,861)
Expenditures for externally marketed software	(27,824)	(21,364)
Purchase of other investments	(5,500)	(7.500)
Investments in unconsolidated affiliates	_	(7,503)
Dividend received from unconsolidated affiliate	(4.004.040)	2,284
Net cash flows from investing activities	(1,331,246)	991,369
Cash flows from financing activities:		
Repurchase and maturity of the 2019 Senior Secured Notes	_	(920,923)
Payment of finance lease obligations	(606)	(29,135)
Payment of in-orbit incentive obligations	(1,268)	(5,269)
Net proceeds from Class A common stock options exercised	983	64,143
Net proceeds from Class A common stock issued under the Employee Stock Purchase Plan	8,066	7,724
Treasury share purchase	(5,893)	_
Contribution by non-controlling interest holder	14,268	_
Purchase of non-controlling interest	_	(7,313)
Other, net	998	758
Net cash flows from financing activities	16,548	(890,015)
Effect of evaluation on each and each equivalents	(8,348)	(411)
Effect of exchange rates on cash and cash equivalents	(957,644)	634,003
Net increase (decrease) in cash and cash equivalents	,	929,495
Cash and cash equivalents, including restricted amounts, beginning of period	1,521,889	
Cash and cash equivalents, including restricted amounts, end of period	\$ 564,245	\$ 1,563,498

C View original content to download multimedia: http://www.prnewswire.com/news-releases/echostar-announces-financial-results-for-three-and-nine-months-ended-september-30-2020-301166879.html

SOURCE EchoStar Corporation

EchoStar Investor Relations, Terry Brown, Phone: +1 303-728-5179, Email: terry.brown@echostar.com, or EchoStar Media Relations, Sharyn Nerenberg, Phone: +1 301-428-7124, Email: sharyn.nerenberg@echostar.com