



Hughes Positioned as a Challenger in 2020 Gartner Magic Quadrant for Managed Network Services

December 1, 2020

Hughes also distinguished as a leader on the 2020 Frost Radar for North American Managed SD-WAN Services

GERMANTOWN, Md., Dec. 1, 2020 /PRNewswire/ -- Gartner and Frost & Sullivan have recognized [Hughes Network Systems, LLC](#) (HUGHES) as a market leader in managed network services and SD-WAN. Under its HughesON™ brand, Hughes has proven its ability to deliver effective managed network services, customer service and satisfaction, as well as advancements in automation – including an industry-first Artificial Intelligence for IT operations (AIOps) feature that automatically remediates issues at the network edge.



The [Gartner November 2020 Magic Quadrant for Managed Network Services](#)* report recognizes Hughes as a Challenger because of the company's ability to execute and completeness of vision. Hughes is a pioneer of performance optimization technology and continues to lead the industry with innovations like its new AIOps feature and a service delivery platform that combines automation, analytics and customer experience management. Hughes also scored the highest in all five managed network use cases in the [November 2020 Gartner Critical Capabilities for Managed Network Services](#) report.

The [Frost & Sullivan 2020 Frost Radar™: North American Managed SD-WAN Services Market](#) report rates Hughes a leader in both growth and innovation, ranking among the top three managed SD-WAN providers for growth and acknowledging the company as "...one of the largest managed SD-WAN providers in the North American market." The report further calls out the Hughes advantage in delivering a variety of transport and vendor choices, all optimized on a site-by-site basis.

Roopa Honnachari, Industry Director, at Frost & Sullivan, said: "The Hughes AI-Ops feature is significant to the managed SD-WAN market as it improves service quality and reduces customer down time. Further, its partnerships with VMWare and Fortinet solidify Hughes' competitive position, respectively appealing to businesses looking for optimized and secure cloud connectivity and to enterprises seeking security and single platform solutions."

"These recognitions from Gartner and Frost reflect, not just our industry-leading ability to successfully deliver managed network services, but also our commitment at Hughes to going the extra mile to meet our customers' needs," said Dan Rasmussen, senior vice president at Hughes.

"Our entire team works to tailor enterprise-wide solutions that optimize our customers' distributed networks, applying cutting-edge innovations in network management; and these recognitions underscore the value of both the technology and services we deliver."

For more information about HughesON Managed Network Services, visit <https://business.hughes.com/>.

*Gartner, "Magic Quadrant for Managed Network Services," Ted Corbett, Lisa Pierce, Danellie Young, 9 November 2020.

Gartner Disclaimer

Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research and advisory organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

About Hughes Network Systems

Hughes Network Systems, LLC (HUGHES) is the global leader in broadband satellite technology and services for home and office. Its flagship high-speed satellite Internet service is HughesNet®, the world's largest satellite network with over 1.5 million residential and business customers across the Americas. For large enterprises and governments, the company's HughesON™ managed network services provide complete connectivity solutions employing an optimized mix of satellite and terrestrial technologies. The JUPITER™ System is the world's most widely deployed High-Throughput Satellite (HTS) platform, operating on more than 40 satellites by leading service providers, delivering a wide range of broadband enterprise, mobility and cellular backhaul applications. To date, Hughes has shipped more than 7 million terminals of all types to customers in over 100 countries, representing approximately 50 percent market share, and its technology is powering broadband services to aircraft around the world.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations. For additional information about Hughes, please visit www.hughes.com and follow [@HughesConnects](https://twitter.com/HughesConnects) on Twitter.

About EchoStar

EchoStar Corporation (NASDAQ: SATS) is a premier global provider of satellite communication solutions. Headquartered in Englewood, Colo., and conducting business around the globe, EchoStar is a pioneer in secure communications technologies through its Hughes Network Systems and EchoStar Satellite Services business segments. For more information, visit echostar.com. Follow [@EchoStar](https://twitter.com/EchoStar) on Twitter.

About Frost & Sullivan Frost Radar™

The Frost Radar™ is a robust analytical tool that evaluates companies across two key indices: their focus on continuous innovation and their ability to translate innovations into consistent growth. Frost & Sullivan's primary and secondary analyses span the entire value chain of each industry, identifying organizations that consistently develop new growth strategies based on a visionary understanding of the future and a proven ability to effectively address emerging challenges and opportunities.

About Gartner Magic Quadrant

Gartner Magic Quadrants offer visual snapshots, in-depth analyses and actionable advice that provide insight into a market's direction, maturity and participants. Magic Quadrants compare vendors based on Gartner's standard criteria and methodology. Each report comes with a Magic Quadrant graphic that depicts a market using a two-dimensional matrix that evaluates vendors based on their Completeness of Vision and Ability to Execute.

©2020 Hughes Network Systems, LLC, an EchoStar company. Hughes and HughesNet are registered trademarks and JUPITER is a trademark of Hughes Network Systems, LLC.

 View original content to download multimedia:<http://www.prnewswire.com/news-releases/hughes-positioned-as-a-challenger-in-2020-gartner-magic-quadrant-for-managed-network-services-301182455.html>

SOURCE Hughes Network Systems, LLC

Sharyn Nerenberg, Hughes Network Systems, LLC, (301) 428-7124, Sharyn.Nerenberg@hughes.com; Susan Goodell, MWWPR, (202) 600-4547, sgoodell@mww.com