



## Hughes Recognized as a Leader in Managed SD-WAN Services by Frost & Sullivan for Third Consecutive Year

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### 2021 Frost Radar™ Report Lauds Hughes for Ability to Optimize Different Broadband Transports across Managed Network Services

GERMANTOWN, Md., Dec. 9, 2021 /PRNewswire/ -- Research and consulting firm Frost & Sullivan has recognized Hughes Network Systems, LLC (HUGHES) as a Leader in its [Frost Radar™: North American Managed SD-WAN Services Market](#) report. The Frost Radar report highlights the company's robust access portfolio; ability to deliver a variety of transport and vendor choices; and partnerships with leading providers like Fortinet and VMware – all of which strengthen its HughesON™ Managed SD-WAN (software-defined wide area networking) solution.



"The Hughes portfolio continues to trend in a positive direction, especially due to its growth in automation and co-management," said Roopa Honnachari, Vice President of Research & Program Leader - Global Network Services & Edge, ICT, Frost & Sullivan. "Leveraging AI and AI Ops, HughesON Managed Services come with a self-healing feature that automatically remediates WAN edge and LAN devices, including firewalls, SD-WAN platforms, switches and APs from multiple vendors."

Hughes implemented and manages thousands of SD-WAN deployments for more than 100 customers across North America and internationally, with an average network size of more than 350 sites per customer. One of the largest managed SD-WAN providers in the market, Hughes serves retail, healthcare, banking, petroleum, restaurant and government customers with its portfolio of HughesON Managed Services.

"This recognition from Frost & Sullivan reflects our ongoing commitment to meeting our customers' needs with networking innovation and service delivery excellence," said Dan Rasmussen, senior vice president, enterprise division at Hughes. "For instance, we recently implemented common orchestration across vendor platforms, expanded co-management options, and launched a multi-carrier 5G solution for enterprise and government – all of which enhance the value our managed SD-WAN offering."

For more information about HughesON Managed Network Services, visit. <https://business.hughes.com/>.

#### About Frost & Sullivan Frost Radar™

The Frost Radar™ is a robust analytical tool that evaluates companies across two key indices: their focus on continuous innovation and their ability to translate innovations into consistent growth. Frost & Sullivan's primary and secondary analyses span the entire value chain of each industry, identifying organizations that consistently develop new growth strategies based on a visionary understanding of the future and a proven ability to effectively address emerging challenges and opportunities.

#### About Hughes Network Systems

Hughes Network Systems, LLC (HUGHES), an innovator in satellite and multi-transport technologies and networks for 50 years, provides broadband equipment and services; managed services featuring smart, software-defined networking; and end-to-end network operation for millions of consumers, businesses, governments and communities worldwide. The Hughes flagship Internet service, HughesNet®, connects more than 1.5 million subscribers across the Americas, and the Hughes JUPITER™ System powers Internet access for tens of millions more worldwide. Hughes supplies more than half the global satellite terminal market to leading satellite operators, in-flight service providers, mobile network operators and military customers. A managed network services provider, Hughes supports nearly 500,000 enterprise sites with its HughesON™ portfolio of wired and wireless solutions. Headquartered in Germantown, Maryland, USA, Hughes is owned by EchoStar. To learn more, visit [www.hughes.com](http://www.hughes.com) or follow HughesConnects on Twitter and LinkedIn.

#### About EchoStar

EchoStar Corporation (NASDAQ: SATS) is a premier global provider of satellite communication solutions. Headquartered in Englewood, Colo., and conducting business around the globe, EchoStar is a pioneer in secure communications technologies through its Hughes Network Systems and EchoStar Satellite Services business segments. For more information, visit [www.echostar.com](http://www.echostar.com). Follow [@EchoStar](https://twitter.com/EchoStar) on Twitter.

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