



Hughes Announces Distribution Agreement with OneWeb Technologies

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Turnkey managed LEO services available now to DoD for single- and multi-transport SATCOM implementations worldwide

GERMANTOWN, Md., April 5, 2022 /PRNewswire/ -- [Hughes Network Systems, LLC](#) (HUGHES), an innovator in satellite and multi-transport technologies and networks for 50 years, today announced it signed a distribution agreement with OneWeb Technologies Inc., a wholly owned subsidiary of OneWeb, to deliver managed Low Earth Orbit (LEO) services to the U.S. Department of Defense (DoD). The agreement follows the launch of the industry's first managed LEO satellite communications (SATCOM) network for the DoD, [an implementation led by Hughes in the Arctic region](#) for the U.S. Air Force Research Lab (AFRL).



"Our distribution agreement with OneWeb Technologies came together as we initiated LEO service for the U.S. AFRL in the Arctic region," said Rick Lober, vice president and general manager, Hughes Defense. "With a proven implementation in the harshest of environments and live LEO network capability, we stand ready to deploy diverse, integrated SATCOM solutions for DoD across all domains, platforms and theaters worldwide."

"Having Hughes as part of the LEO ecosystem is a testament to the value of our long-standing relationship, and Hughes with their inherent understanding of the OneWeb system, were a logical partner," said Ian Canning, chief operating officer, OneWeb Technologies. "OneWeb Technologies is excited to support Hughes in their delivery of new capabilities to the U.S. Government. The combined experience of Hughes and OneWeb Technologies has enabled the DoD to experience low latency, high speed internet in latitudes above 75 Degrees North for the first time."

With the new distribution agreement, Hughes offers turnkey LEO managed services supporting DoD acquisition agencies and Combatant Command (COCOM) requirements worldwide. The Hughes defense portfolio now includes single- and multi-transport network solutions integrating OneWeb's proven low-latency connectivity with service level agreements and vendor options for ground equipment, installation and network management.

Today's agreement expands an established relationship between the two companies. Hughes, through its parent company EchoStar, is an investor in OneWeb. It is also an engineering partner to OneWeb, developing gateway electronics and the core module that will power every user terminal for the system. In September, Hughes and OneWeb [announced distribution agreements](#) in North America and India. In March, Hughes [demonstrated a new electronically steerable, flat panel antenna technology](#) for OneWeb services.

About Hughes Network Systems

Hughes Network Systems, LLC (HUGHES), an innovator in satellite and multi-transport technologies and networks for 50 years, provides broadband equipment and services; managed services featuring smart, software-defined networking; and end-to-end network operation for millions of consumers, businesses, governments and communities worldwide. The Hughes flagship Internet service, HughesNet[®], connects more than 1.5 million subscribers across the Americas, and the Hughes JUPITER™ System powers Internet access for tens of millions more worldwide. Hughes supplies more than half the global satellite terminal market to leading satellite operators, in-flight service providers, mobile network operators and military customers. A managed network services provider, Hughes supports nearly 500,000 enterprise sites with its HughesON™ portfolio of wired and wireless solutions. Headquartered in Germantown, Maryland, USA, Hughes is owned by EchoStar. To learn more, visit www.hughes.com or follow HughesConnects on Twitter and LinkedIn.

About EchoStar

EchoStar Corporation (NASDAQ: SATS) is a premier global provider of satellite communication solutions. Headquartered in Englewood, Colo., and conducting business around the globe, EchoStar is a pioneer in secure communications technologies through its Hughes Network Systems and EchoStar Satellite Services business segments. For more information, visit www.echostar.com. Follow [@EchoStar](https://twitter.com/EchoStar) on Twitter.

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