



April 29, 2013

Hughes Launches New Branch Gateway Combining High Security, WAN Optimization and Routing

Fortinet's Best-in-Class Security Embedded in HR4700 Branch Gateway, Powers HughesON™ Managed Network Services

GERMANTOWN, Md., April 29, 2013 /PRNewswire/ -- Hughes Network Systems, LLC (HUGHES), the global leader in broadband satellite solutions and a leading provider of managed network services, today announced the launch of its HR4700 Branch Gateway, a comprehensive single device that combines best-in-class security from Fortinet, Inc. (NASDAQ: FTNT) with high-performance routing and broadband WAN optimization.

(Logo: <http://photos.prnewswire.com/prnh/20110112/NE29456LOGO>)

Developed specifically to meet the demanding security and application performance needs of multi-branch organizations — from retailers, restaurants, retail petroleum and finance, to government agencies — the new HR4700 Branch Gateway is a key enabling platform that powers the recently introduced HughesON Managed Network Services from Hughes.

"As multi-branch organizations look to deploy new cloud services, mobility and partner applications, they need a networking solution that delivers high performance, strong security and scalability," said Sampath Ramaswami, senior director of strategic planning, North American Enterprise Division at Hughes. "Our new HR4700 sets a new standard in comprehensive functionality and exceptional price/performance."

The HR4700 benefits multi-branch organizations in three key ways:

Best-in-class performance — Incorporating Hughes innovative optimization technologies: **ActiveQoS™** enables true end-to-end Quality of Service (QoS) over 'best efforts' broadband networks to deliver enterprise-class application performance. **ActiveCompression™** delivers up to twenty times the available 'virtual bandwidth' for greater throughput and application performance without costly link upgrades.

Industry leading security — Incorporating Fortinet's innovative network security technologies for in-depth protection at each branch location: features include next-generation firewall, IPS, VPN anti-malware, application and endpoint control, intrusion detection, and data leak protection. Running Fortinet's world-class FortiOS secure operating system, the HR4700 Branch Gateway delivers up to twice the unified threat management (UTM) performance of competing UTMs, with greater port density, superior price/performance and reduced power consumption.

Significant cost-savings — Combining security, routing and WAN optimization into a single managed offering, the HR4700 is more cost-effective than multiple purpose-built devices. Embedded optimization technology makes it possible to enjoy high application performance over standard broadband networks, instead of expensive T1 or Ethernet access.

"Hughes has long-established expertise as a managed services provider for a wide range of distributed organizations," said Brian Washburn, research director with Current Analysis. "The capabilities of the HR4700 Branch Gateway are a powerful match for the emerging needs of these organizations, and strengthen Hughes' managed solutions in the areas of application performance and security. Only a limited number of other service providers offer a similar range of managed functionality, and typically they need up to three separate devices."

"We are excited to provide our FortiGate technology as the underlying platform for the new HR4700," said John Maddison, vice president of marketing for Fortinet. "Combining our award-winning network security with Hughes' deep expertise in managed networks makes for a truly differentiated and much needed offering for multi-branch organizations."

See Them at Interop 2013

The HR4700 will be available late second quarter 2013. Hughes will be highlighting [HughesON](#) using the HR4700 at Interop 2013, Las Vegas, booth #621 Mandalay Bay, May 7-9. To schedule an interview with a Hughes executive, please contact Jill Searl, Brodeur Partners, at (603) 559-5824. The full Current Analysis Intelligence Report is available [here](#).

About Fortinet (www.fortinet.com)

Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and a market leader in unified threat

management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2012 Fortune Global 100. Fortinet's flagship FortiGate product delivers ASIC-accelerated performance and integrates multiple layers of security designed to help protect against application and network threats. Fortinet's broad product line goes beyond UTM to help secure the extended enterprise - from endpoints, to the perimeter and the core, including databases and applications. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world.

About Hughes Network Systems

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services and solutions for enterprises and governments globally. HughesNet® is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 3.3 million systems to customers in over 100 countries, representing over 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

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See Hughes and Fortinet at Interop booth #621

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