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Hughes Awarded Contract to Provide Managed Network Solutions for Florida Army National Guard

Cloud-Friendly HughesON™ Managed Solutions Include Internet Access, Wi-Fi, Equipment and Support for 65 Locations Statewide

GERMANTOWN, Md., Oct. 13, 2015 /PRNewswire/ -- Hughes Network Systems, LLC (Hughes), the global leader in broadband satellite solutions and services, today announced it has been awarded a contract by the Florida Army National Guard to provide a managed broadband network across select Florida National Guard locations. The network, separate from the secured DoD network, will be used to deliver HughesON™ managed solutions, including high-speed Internet access and Wi-Fi services to National Guard personnel and their families and visitors.



"This contract will modernize the personnel-facing services of National Guard installations statewide with a robust network to keep both their staff and visitors connected," said Tony Bardo, assistant vice president for Government Solutions at Hughes. "It's all-inclusive—utilizing proven products from our existing HughesON solutions— and very cost-effective at just \$700k over 5 years for all 65 sites, including equipment and services."

Hughes will provide wireless Internet access for staff and visitors at up to 65 Florida National Guard armories, enabling email and streaming media services using their personal devices, as allowed by the provided content restriction system. With the Hughes managed Guest Wi-Fi solution, visitors will be directed to a welcome screen upon opening a browser, which will be populated with content developed by the Florida National Guard.

HughesON is a comprehensive suite of Cloud-friendly network and digital media solutions designed for the unique needs of distributed government agencies and departments. Under the contract, Hughes will provide proven products and services from the HughesON suite and install Wi-Fi access points and the broadband circuit as well as provide maintenance and troubleshooting of all equipment throughout the duration of the contract. Specific deliverables to be provided by Hughes include:

- Managed high-speed Internet and Wi-Fi connections
- HughesON WAN performance optimization using ActiveTechnologies™
- Commercial wireless access points and associated installations
- Testing and acceptance
- Customer service including technical support and on-site maintenance
- Network monitoring

For more information about Hughes managed solutions for government, please visit <http://government.hughes.com/solutions/network-solutions>

About Hughes Network Systems

Hughes Network Systems, LLC (Hughes) is the global leader in satellite broadband for home and office, delivering innovative solutions and a comprehensive suite of HughesON™ managed services for enterprises and governments worldwide. HughesNet® is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 5 million systems to customers in over 100 countries, representing approximately 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A, and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

About EchoStar

EchoStar Corporation (NASDAQ: SATS) is a premier global provider of satellite and video delivery solutions. Headquartered in Englewood, Colo., and conducting business around the globe, EchoStar is a pioneer in secure communications technologies through its EchoStar Satellite Services, EchoStar Technologies Corporation and Hughes Network Systems business segments. For more information, visit echostar.com. Follow [@EchoStar](https://twitter.com/EchoStar) on Twitter.

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