

ROILCOM Selects Hughes Technology for Major Satellite Network Upgrade

Leading Russian Service Provider Extends Relationship with Hughes

GERMANTOWN, Md., Dec. 10, 2014 /PRNewswire/ -- <u>Hughes Network Systems</u>, LLC (HUGHES), the global leader in broadband satellite solutions and services, today announced that it has been selected to provide a major network upgrade for one of Russia's largest satellite service providers.



ROILCOM LLC has agreed to purchase a Hughes HX Gateway and 240 VSATs (very small aperture terminals) to modernize its system and extend its networking capabilities. This technology upgrade builds on ROILCOM's relationship with Hughes which began in 2007, and brings to ROILCOM an array of advanced features, including mesh services operating over single satellite hops between remote sites.

"Hughes has been a reliable and trusted ROILCOM partner for over seven years, and we have relied on the HN System to provide effective and versatile solutions to our customers," said ROILCOM CEO, Andrey Makarov. "The telecommunication services market is very competitive and operators need to stay ahead of the game. With this significant network upgrade, we will be able to offer our customers a wider range of services of the highest quality at very competitive prices."

ROILCOM provides a wide range of communication services to Russia's oil and gas industries, government and private institutions, from traditional telephony, Internet access and data transmission to virtual private networks and real-time video conferencing. Its services extend to some of the country's most remote regions.

"This contract with such a high quality customer as Roilcom is a testament to the excellent partnership that's been developed over the years," said Konstantin Lanin, head of the Hughes Russia office. "Roilcom's success is our success, and we look forward to helping them drive new revenue and profitability with our versatile HX platform from a whole spectrum of modern services to their customers."

About ROILCOM

ROILCOM LLC is one of the largest operators and system integrators in Russia with branches in Krasnodar, Stavropol, Yoshakar-Ola and Nefteyugansk covering the entire country. The company provides a broad range of telecommunications and networking services, including Internet and broadband access, telephony, video surveillance, data transmission, etc. On December 30, 2014, ROILCOM LLC is celebrating its 15th anniversary. For additional information about ROILCOM LLC, please visit www.roilcom.ru.

About Hughes Network Systems

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services, and solutions for enterprises and governments globally. HughesNet[®] is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 4 million systems to customers in over 100 countries, representing over 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A, and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

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