# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 8-K

# **CURRENT REPORT** Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 9, 2015

# DISH NETWORK CORPORATION

(Exact name of registrant as specified in its charter)

**NEVADA** (State or other jurisdiction of incorporation)

0-26176 (Commission File Number)

88-0336997 (IRS Employer Identification No.)

9601 SOUTH MERIDIAN BLVD. ENGLEWOOD, COLORADO (Address of principal executive offices)

80112 (Zip Code)

(303) 723-1000

(Registrant's telephone number, including area code)

# DISH DBS CORPORATION

(Exact name of registrant as specified in its charter)

**COLORADO** (State or other jurisdiction of incorporation)

333-31929 (Commission File Number)

84-1328967 (IRS Employer Identification No.)

9601 SOUTH MERIDIAN BLVD. ENGLEWOOD, COLORADO (Address of principal executive offices)

80112

(Zip Code)

(303) 723-1000

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On November 9, 2015, DISH Network Corporation issued a press release reporting financial results for the quarter ended September 30, 2015. A copy of the press release is attached hereto as Exhibit 99.1 and incorporated herein by reference. DISH Network Corporation's investor summary for the quarter ended September 30, 2015 is attached hereto as Exhibit 99.2 and incorporated herein by reference.

The information contained in this Current Report on Form 8-K, including Exhibits 99.1 and 99.2, is being furnished and shall not be deemed "filed" with the Securities and Exchange Commission or otherwise incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

# Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

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# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrants have duly caused this report to be signed on their behalf by the undersigned hereunto duly authorized.

DISH NETWORK CORPORATION DISH DBS CORPORATION

Date: November 9, 2015

DISH DBS CORPORATION

/s/ Steven E. Swain Steven E. Swain

Senior Vice President and Chief Financial Officer

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By:

# EXHIBIT INDEX

Exhibit Number	Description
Exhibit 99.1	Press Release "DISH Network Reports Third Quarter 2015 Financial Results" dated November 9, 2015.
Exhibit 99.2	Investor Summary for the quarter ended September 30, 2015.
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#### **DISH Network Reports Third Quarter 2015 Financial Results**

**ENGLEWOOD, Colo., Nov. 9, 2015** — DISH Network Corporation (NASDAQ: DISH) today reported revenue totaling \$3.73 billion for the quarter ending Sept. 30, 2015, compared to \$3.68 billion for the corresponding period in 2014. Subscriber-related revenue increased to \$3.7 billion from \$3.65 billion in the year-ago period.

Net income attributable to DISH Network totaled \$196 million for the quarter ending Sept. 30, 2015, compared to net income of \$146 million from the year-ago quarter. Diluted earnings per share for the quarter ending Sept. 30, 2015 were \$0.42, compared with \$0.31 during the same period in 2014.

For the three and nine months ended Sept. 30, 2015, DISH has included all of its Sling TV live, linear streaming over-the-top Internet-based television services in the company's total Pay-TV metrics, including in the Pay-TV subscriber, Pay-TV ARPU and Pay-TV churn rate numbers set forth below. Sling TV subscribers are included net of disconnects.

In the third quarter, DISH activated approximately 751,000 gross new Pay-TV subscribers, compared to approximately 691,000 gross new Pay-TV subscribers in the prior year's third quarter. Net Pay-TV subscribers declined approximately 23,000 in the third quarter, compared to a loss of approximately 12,000 in the third quarter 2014.

The company closed the third quarter with 13.909 million Pay-TV subscribers, compared to 14.041 million Pay-TV subscribers at the end of third quarter 2014.

Pay-TV ARPU for the third quarter totaled \$86.33, compared to the year-ago period's Pay-TV ARPU of \$84.39. Pay-TV subscriber churn rate was 1.86 percent versus 1.67 percent for third quarter 2014.

DISH added approximately 13,000 net broadband subscribers in the third quarter, bringing its broadband subscriber base to approximately 608,000.

#### Year-to-Date Review

For the first nine months of 2015, DISH Network's revenue was \$11.29 billion, compared to \$10.96 billion in revenue from the same period last year. Year to date, net income attributable to DISH Network totaled \$872 million, compared to \$535 million from the same period last year. Diluted earnings per share were \$1.88 for the first nine months of 2015, compared with \$1.16 during the same period in 2014.

Detailed financial data and other information are available in DISH Network's Form 10-Q for the quarter ended Sept. 30, 2015, filed today with the Securities and Exchange Commission.

DISH Network will host its third quarter 2015 financial results conference call today at noon ET. The dial-in numbers are (800) 616-6729 (U.S.) and (763) 488-9145, conference ID number 61355891.

A webcast replay will be available on DISH's Investor Relations website [http://dish.client.shareholder.com] today from 6 p.m. to 12 a.m. ET.

#### **About DISH**

DISH Network Corp. (NASDAQ: DISH), through its subsidiaries, provides approximately 13.909 million pay-TV subscribers, as of Sept. 30, 2015, with the highest-quality programming and technology with the most choices at the best value. DISH offers a high definition line-up with more than 200 national HD channels, the most international channels and award-winning HD and DVR technology. DISH Network Corporation is a Fortune 250 company. Visit www.dish.com.

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#### **Media Contact**

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# **Investor Contact**

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# QUARTERLY INVESTOR SUMMARY

November 9, 2015



# DISH NETWORK REPORTS THIRD QUARTER 2015 FINANCIAL RESULTS

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DISH 3Q15 Financial Results Conference Call – Noon ET Today U.S. or Canada 800-616-6729 Internationally 763-488-9145 Conference ID: 61355891

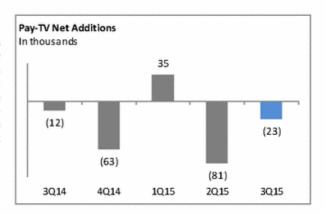
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# DISH SEGMENT – PAY-TV METRICS

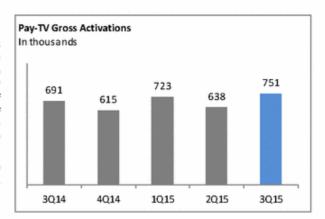
# **Pay-TV Net Additions**

DISH lost approximately 23,000 net Pay-TV subscribers during 3Q15, compared to the loss of approximately 12,000 net Pay-TV subscribers during 3Q14. The decrease in net Pay-TV subscriber additions versus the same period in 2014 resulted from a higher Pay-TV churn rate discussed below, partially offset by higher gross new Pay-TV subscriber activations, primarily related to the activation of Sling TV subscribers, which are reported net of disconnects. Our Sling domestic service was launched on February 9, 2015.



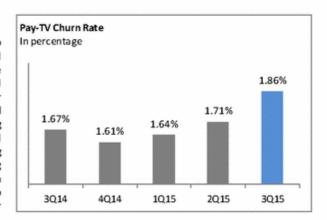
# **Pay-TV Gross Activations**

During 3Q15, DISH activated approximately 751,000 gross new Pay-TV subscribers compared to approximately 691,000 gross new Pay-TV subscribers during 3Q14, an increase of 8.7%. The increase in our gross new Pay-TV subscriber activations primarily related to the activation of Sling TV subscribers, which are reported net of disconnects, partially offset by stricter customer acquisition policies for our DISH branded pay-TV subscribers and increased competitive pressures, including aggressive marketing, more aggressive retention efforts, bundled discount offers combining broadband, video and/or wireless services and other discounted promotional offers.



# **Pay-TV Churn Rate**

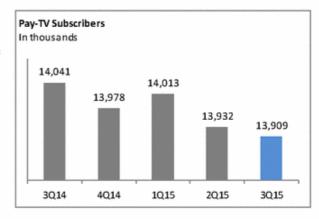
Our Pay-TV churn rate for 3Q15 was 1.86% compared to 1.67% during 3Q14. Our Pay-TV churn rate increased during 3Q15 as a result of increased competitive pressures, including aggressive marketing, bundled discount offers combining broadband, video and/or wireless services and other discounted promotional offers. Our Pay-TV churn rate is also impacted by, among other things, the credit quality of previously acquired subscribers, our ability to consistently provide outstanding customer service, price increases, programming interruptions in connection with the scheduled expiration of certain programming carriage contracts, our ability to control piracy and other forms of fraud, the level of our retention efforts and cord cutting.



# **DISH SEGMENT – PAY-TV METRICS-CONTINUED**

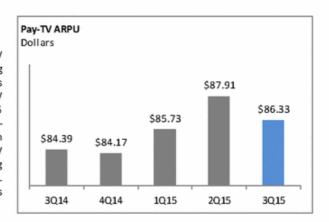
# **Pay-TV Subscribers**

DISH ended 3Q15 with 13.909 million Pay-TV subscribers compared to 14.041 million Pay-TV subscribers at the end of 3Q14.



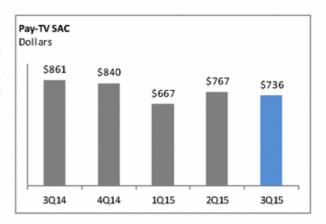
# Pay-TV ARPU

Pay-TV average monthly revenue per subscriber (Pay-TV ARPU) was \$86.33 during 3Q15 versus \$84.39 during 3Q14. The \$1.94 or 2.3% increase in Pay-TV ARPU was primarily attributable to the DISH branded pay-TV programming package price increases in February 2015 and 2014, partially offset by a shift in DISH branded pay-TV programming package mix, an increase in retention credits and an increase in Sling TV subscribers. Sling TV subscribers generally have lower priced programming packages than DISH branded pay-TV subscribers. Accordingly, for 3Q15, the increase in Sling TV subscribers had a negative impact on Pay-TV ARPU.



# **Pay-TV SAC**

Pay-TV subscriber acquisition cost (Pay-TV SAC) was \$736 during 3Q15 compared to \$861 during 3Q14, a decrease of \$125 or 14.5%. This change was primarily attributable to an increase in Sling TV subscriber activations and a decrease in advertising costs per activation.

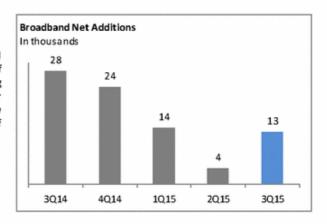


**DISH QUARTERLY INVESTOR SUMMARY-3Q15** 

# **DISH SEGMENT – BROADBAND METRICS**

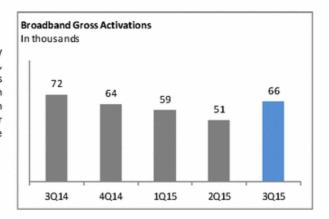
# **Broadband Net Additions**

DISH added approximately 13,000 net Broadband subscribers during 3Q15, compared to the addition of approximately 28,000 net Broadband subscribers during 3Q14. This decrease in net Broadband subscriber additions versus 3Q14 resulted from lower gross new Broadband subscriber activations and a higher number of customer disconnects.



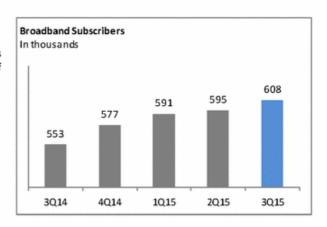
#### **Broadband Gross Activations**

During 3Q15 and 3Q14, DISH activated approximately 66,000 and 72,000 gross new Broadband subscribers, respectively. Gross new Broadband subscriber activations declined primarily due to stricter customer acquisition policies and satellite capacity constraints in certain geographic areas. Customer disconnects were higher primarily due to a larger Broadband subscriber base during 3Q15 compared to 3Q14.



### **Broadband Subscribers**

DISH ended 3Q15 with 608,000 Broadband subscribers compared to 553,000 Broadband subscribers at the end of 3Q14.

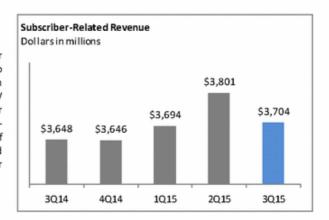


**DISH QUARTERLY INVESTOR SUMMARY-3Q15** 

# SELECTED FINANCIAL RESULTS

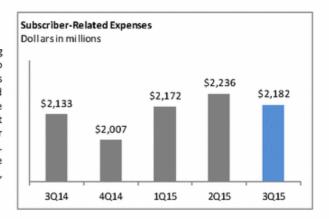
# Subscriber-Related Revenue

Subscriber-related revenue totaled \$3.704 billion for 3Q15, an increase of \$56 million or 1.5% compared to 3Q14. The change in Subscriber-related revenue from 3Q14 was primarily related to the increase in Pay-TV ARPU discussed previously, partially offset by a lower average Pay-TV subscriber base. Included in Subscriber-related revenue was \$110 million and \$98 million of revenue related to our broadband services for 3Q15 and 3Q14, respectively, representing 3.0% and 2.7% of our total Subscriber-related revenue, respectively.



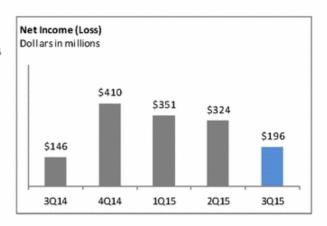
# **Subscriber-Related Expenses**

Subscriber-related expenses totaled \$2.182 billion during 3Q15, an increase of \$50 million or 2.3% compared to 3Q14. The increase in Subscriber-related expenses was primarily attributable to higher programming costs and higher Broadband subscriber-related expenses due to the increase in our Broadband subscriber base, partially offset by a decrease in variable and retention costs per subscriber and a lower average Pay-TV subscriber base. The increase in programming costs was driven by rate increases in certain of our programming contracts, including the renewal of certain contracts at higher rates.



# Net Income (Loss)

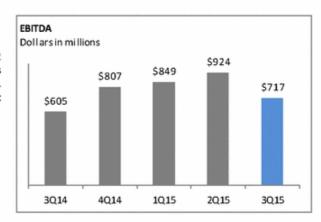
Net income attributable to DISH Network was \$196 million during 3Q15 compared to \$146 million for 3Q14.



# SELECTED FINANCIAL RESULTS-CONTINUED

# **EBITDA**

EBITDA was \$717 million during 3Q15, an increase of \$112 million or 18.5% compared to 3Q14. EBITDA for 3Q15 was positively impacted by Other, net income of \$29 million. EBITDA for 3Q14 was negatively impacted by Other, net expense of \$56 million.



# Non-GAAP Reconciliation-EBITDA to Net Income

Quarter To Date									
9/30/2014		12/31/2014		3/31/2015		6/30/2015		9/	30/2015
(In thousands)									
\$	604,794	\$	806,943	\$	848,597	\$	924,448	\$	716,568
	(129,296)		(123,685)		(147,819)		(149,135)		(139,561
	(60,089)		13,603		(103,081)		(188,004)		(128,331)
	(269,890)		(286,931)		(246,212)		(262,886)		(252,197)
\$	145,519	\$	409,930	\$	351,485	\$	324,423	\$	196,479
	\$	\$ 604,794 (129,296) (60,089) (269,890)	\$ 604,794 \$ (129,296) (60,089) (269,890)	\$ 604,794 \$ 806,943 (129,296) (123,685) (60,089) 13,603 (269,890) (286,931)	12/31/2014   3/5   3/6   3/7	9/30/2014         12/31/2014         3/31/2015           \$ 100/2012         (In thous and s)           \$ 604,794         \$ 806,943         \$ 848,597           {129,296         {123,685}         (147,819)           (60,089)         13,603         (103,081)           (269,890)         (286,931)         (246,212)	12/31/2014   3/31/2015   6   (In thousands)     \$ 604,794   \$ 806,943   \$ 848,597   \$   (129,296)   (123,685)   (147,819)     (60,089)   13,603   (103,081)     (269,890)   (286,931)   (246,212)	9/30/2014         12/31/2014         3/31/2015         6/30/2015           \$ 604,794         \$ 806,943         \$ 848,597         \$ 924,448           {129,296         {123,685}         (147,819)         (149,135)           (60,089)         13,603         (103,081)         (188,004)           (269,890)         (286,931)         (246,212)         (262,886)	9/30/2014   12/31/2014   3/31/2015   6/30/2015   9/   In thousands   5 604,794   \$ 806,943   \$ 848,597   \$ 924,448   \$ (129,296)   (123,685)   (147,819)   (149,135)   (60,089)   13,603   (103,081)   (188,004)   (269,890)   (286,931)   (246,212)   (262,886)

Earnings before interest, taxes, depreciation and amortization ("EBITDA"). EBITDA is defined as "Net income (loss) attributable to DISH Network" plus "Interest expense, net of amounts capitalized" net of "Interest income," "Income tax (provision) benefit, net" and "Depreciation and amortization." EBITDA is not a measure determined in accordance with accounting principles generally accepted in the United States ("GAAP") and should not be considered a substitute for operating income, net income or any other measure determined in accordance with GAAP. EBITDA is used as a measurement of operating efficiency and overall

financial performance and we believe it to be a helpful measure for those evaluating companies in the pay-TV industry. Conceptually, EBITDA measures the amount of income generated each period that could be used to service debt, pay taxes and fund capital expenditures. EBITDA should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP.

# CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except share amounts)		of
(Unaudited)	September 30,	December 31,
Assets (Ondudited)	2015	2014
Current Assets:		
Cash and cash equivalents	\$ 1,244,381	\$ 7,104,496
Marketable investment securities	368,651	2,131,745
Trade accounts receivable - other, net of allowance for doubtful accounts		
of \$17,583 and \$23,603, respectively	868,136	920,103
Trade accounts receivable - EchoStar, net of allowance for doubtful accounts of zero	37,005	31,390
Inventory		493,754
Deferred tax assets	25,667	25,667
Derivative financial instruments	566,650	383,460
FCC auction deposits.	9,995,567	1,320,000
Other current assets		167,119
Total current assets	13,625,813	12,577,734
Noncurrent Assets:		
Restricted cash and marketable investment securities	82,495	86,984
Property and equipment, net		3,773,539
FCC authorizations.		4,968,171
Other investment securities		327,250
Other noncurrent assets, net	344,516	337,530
Total noncurrent assets.		9,493,474
Total assets		\$22,071,208
Lightilling and Engels added to the Country (Deficies)		
Liabilities and Stockholders' Equity (Deficit)  Current Liabilities:		
	6 407.526	¢ 165.224
Trade accounts payable - other		\$ 165,324
Trade accounts payable - EchoStar		251,669
Deferred revenue and other		891,373
Accrued programming		1,376,130
Accrued interest.		227,158
Other accrued expenses		519,404
Current portion of long-term debt and capital lease obligations		681,467
Total current liabilities	5,265,911	4,112,525
Long-Term Obligations, Net of Current Portion:		
Long-term debt and capital lease obligations, net of current portion	12,228,276	13,746,059
Deferred tax   abilities	2,071,574	1,882,711
Long-term deferred revenue, distribution and carriage payments and other long-term liabilities	407,336	276,281
Total long-term obligations, net of current portion	. 14,707,186	15,905,051
Total liabilities	19,973,097	20,017,576
Commitments and Contingencies		
Redeemable noncontrolling interests	274,344	41,498
Stockholders' Equity (Deficit):		
Class A common stock, \$.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,646		
shares issued, 224,797,085 and 223,288,386 shares outstanding, respectively	2,809	2,794
Class B common stock, \$.01 par value, 800,000,000 shares authorized,		
238,435,208 shares issued and outstanding.	2,384	2,384
Additional paid-in capital	2,751,599	2,678,791
Accumulated other comprehensive income (loss)	72,200	174,507
Accumulated earnings (deficit)	1,596,379	723,992
Treasury stock, at cost		(1,569,459
Total DISH Network stockholders' equity (deficit)	. 2,855,912	2,013,009
Noncontrolling interests		(875
Total stockholders' equity (deficit)	2,855,518	2,012,134
Total liabilities and stockholders' equity (deficit)		\$22,071,208
	+ 20,202,000	722,372,200

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per share amounts) (Unaudited)

		For the Three Months Ended September 30,				For the Nine Months Ended September 30,			
		2015		2014	_	2015	1	2014	
Revenue:									
Subscriber-related revenue	. \$ 3	3,704,259	\$ 3	3,647,850	\$ 2	11,199,205	\$1	0,849,138	
Equipment sales and other revenue		16,641		16,268		52,056		64,786	
Equipment sales, services and other revenue - EchoStar		12,665		15,233		38,957		47,744	
Total revenue		3,733,565		3,679,351		11,290,218	1	0,961,668	
Costs and Expenses (exclusive of depreciation shown separately below):									
Subscriber-related expenses	. ,2	2,182,117	- 4	2,132,583		6,589,372		6,305,951	
Satellite and transmission expenses		195,468		181,230		576,752		511,683	
Cost of sales - equipment, services and other		18,787		24,240		73,087		82,198	
Subscriber acquisition costs:									
Cost of sales - subscriber promotion subsidies		52,107		58,608		160,496		189,793	
Other subscriber acquisition costs		250,852		264,200		678,424		770,487	
Subscriber acquisition advertising		153,663		163,715		429,094	_	431,851	
Total subscriber acquisition costs		456,622		486,523		1,268,014		1,392,131	
General and administrative expenses		186,654		196,376		562,128		589,149	
Depreciation and amortization		252,197		269,890		761,295		791,005	
Total costs and expenses	:	3,291,845		3,290,842	_	9,830,648	_	9,672,117	
Operating income (loss)		441,720	_	388,509	_	1,459,570	_	1,289,551	
Other Income (Expense):									
Interest income		3,273		14,109		15,383		46,485	
Interest expense, net of amounts capitalized.		(142,834)		(143,405)		(451,898)		(472,168	
Other, net		28,782		(56,089)		284,549		(52,444	
Total other income (expense)	_	(110,779)		(185,385)	_	(151,966)		(478,127	
Income (loss) before income taxes		330,941		203,124		1,307,604		811,424	
Income tax (provision) benefit, net		(128,331)		(60,089)		(419,416)		(290,443	
Net income (loss)		202,610		143,035	_	888,188	_	520,981	
Less: Net income (loss) attributable to noncontrolling interests, net of tax		6,131		(2,484)		15,801		(13,782	
Net income (loss) attributable to DISH Network	_	196,479	s	145,519	\$	872,387	s	534,763	
Weighted-average common shares outstanding - Class A and B common stock:									
Weighted-average common shares outstanding - class A and B common stock: Basic		463 100		460 754		462.740		450 600	
		463,190	_	460,754	_	462,740	_	459,688	
Diluted	_	464,702	_	463,202		464,598	_	462,537	
Earnings per share - Class A and B common stock:									
Basic net income (loss) per share attributable to DISH Network	. \$	0.42	S	0.32	\$	1.89	\$	1.16	
Diluted net income (loss) per share attributable to DISH Network	. \$	0.42	\$	0.31	\$	1.88	\$	1.16	

# **CONDENSED CONSOLIDATED** STATEMENTS OF CASH FLOWS

(In thousands) (Unaudited)

(In thousands)	For the N	line Months
(Unaudited)		tember 30,
	2015	2014
Cash Flows From Operating Activities:		
Net income (loss)	\$ 888,188	\$ 520,981
Adjustments to reconcile net income (loss) to net cash flows from operating activities:		
Depreciation and amortization	761,295	791,005
Realized and unrealized losses (gains) on investments	(291,438)	
Non-cash, stock-based compensation	17,714	24,958
Deferred tax expense (benefit)	157,183	68,050
Change in long-term deferred revenue, distribution and carriage payments and other	,	
long-term liabilities	130,107	78,543
Other, net	11,741	63,524
Changes in current assets and current liabilities, net	555,247	194,121
Net cash flows from operating activities from continuing operations	2,230,037	1,786,680
Net cash flows from operating activities from discontinued operations, net	-	(30,007)
Cash Flows From Investing Activities:		
Purchases of marketable investment securities	(179,296)	(3,796,993)
Sales and maturities of marketable investment securities	1,987,485	4,430,261
Purchases of property and equipment	(793,302)	
Purchases of FCC authorizations - H Block wireless spectrum licenses		(1,343,372)
AWS-3 FCC license deposits	(9,075,567)	
AWS-3 FCC deposit refund	400,000	
Other, net	3,594	43,849
Net cash flows from investing activities from continuing operations	(7,657,086)	(1,583,711)
Net cash flows from investing activities from discontinued operations, net, including		
\$0 and \$0 of purchases of property and equipment, respectively	-	20,847
Cash Flows From Financing Activities:		
Redemption and repurchases of long-term debt	(650,001)	(199,999)
Capital contributions from Northstar Manager and SNR Management	204,200	•
Repayment of long-term debt and capital lease obligations	(23,470)	(23,500)
Net proceeds from Class A common stock options exercised		
and stock issued under the Employee Stock Purchase Plan	21,285	37,352
Other, net	14,920	33,712
Net cash flows from financing activities from continuing operations	(433,066)	(152,435)
Net increase (decrease) in cash and cash equivalents from continuing operations	(5,860,115)	50,534
Cash and cash equivalents, beginning of period from continuing operations	7,104,496	4,700,022
Cash and cash equivalents, end of period from continuing operations	\$ 1,244,381	\$ 4,750,556
Net increase (decrease) in cash and cash equivalents from discontinued operations		(9,160)
Cash and cash equivalents, beginning of period from discontinued operations	-	9,160
Cash and cash equivalents, end of period from discontinued operations	\$ -	\$ -

# RESULTS OF OPERATIONS 3Q15 VS. 3Q14

(In thousands) (Unaudited)

(Unaudited)		or the Thr	ee N					
	Ended September 30,				Variance			
Statements of Operations Data		2015	2014		An	ount	%	
Revenue:	ć 2 ·	204 350	ća	647.050	٠.	· 6 400		
Subscriber-related revenue	\$5,	704,259	\$3	,647,850	\$ :	66,409	1.5 2.3	
Equipment sales and other revenue		16,641		16,268		373		
Equipment sales, services and other revenue - EchoStar		12,665		.679.351		(2,568)	(16.9)	
Total revenue		733,565		1079,351		4,214	1.5	
Costs and Expenses:								
Subscriber-related expenses	2,3	182,117	2	,132,583		19,534	2.3	
% of Subscriber-related revenue		58.9%		58.5%				
Satellite and transmission expenses		195,468		181,230	1	14,238	7.9	
% of Subscriber-related revenue		5.3%		5.0%				
Cost of sales - equipment, services and other		18,787		24,240		(5,453)	(22.5	
Subscriber acquisition costs	4	156,622		486,523	(2	29,901)	(6.1	
General and administrative expenses	1	186,654		196,376		(9,722)	(5.0	
% of Total revenue		5.0%		5.3%				
Depreciation and amortization		252,197		269,890	(1	17,693)	(6.6	
Total costs and expenses	3,2	291,845	3	,290,842		1,003	0.0	
Operating income (loss)	- 4	41,720		388,509		3,211	13.7	
Other Income (Expense):								
Interest income		3,273		14,109	(1	10,836)	(76.8	
Interest expense, net of amounts capitalized	(:	142,834)		(143,405)		571	0.4	
Other, net		28,782		(56,089)	8	34,871	•	
Total other income (expense)	(:	110,779)		(185,385)	7	74,606	40.2	
Income (loss) before income taxes		330,941		203,124	17	27,817	62.9	
Income tax (provision) benefit, net		128,331)		(60,089)		8,242)	*	
Effective tax rate	STATE OF TAXABLE	38.8%		29.6%	,	70,2 72,		
Net income (loss)	_	202,610		143,035		9,575	41.7	
Less: Net income (loss) attributable to noncontrolling interests, net of tax		6,131		(2,484)		8,615		
Net income (loss) attributable to DISH Network	\$ :	196,479	\$	145,519	\$ 5	0,960	35.0	
Other Data:								
Pay-TV subscribers, as of period end (in millions)		13.909		14.041		(0.132)	(0.9	
Pay-TV subscriber additions, gross (in millions)		0.751		0.691		0.060	8.7	
Pay-TV subscriber additions, net (in millions)		(0.023)		(0.012)		(0.011)	(91.7	
Pay-TV average monthly subscriber churn rate ("Pay-TV churn rate")		1.86%		1.67%		0.19%	11.4	
Pay-TV average subscriber acquisition cost per subscriber ("Pay-TV SAC")	\$	736	\$	861	\$	(125)	(14.5	
Pay-TV average monthly revenue per subscriber ("Pay-TV ARPU")	Ś	86.33	Ś	84.39	Ś	1.94	2.3	
Broadband subscribers, as of period end (in millions)	_	0.608	,	0.553	_	0.055	9.9	
Broadband subscriber additions, gross (in millions)		0.066		0.072		(0.006)	(8.3	
Broadband subscriber additions, net (in millions)		0.013		0.072		(0.015)	(53.6	
EBITDA	٠.	716,568	ć	604,794		1,774	18.5	
EVI I VA	9	10,300	2	504,734	211	4,774	10.0	

Percentage is not meaningful.

# CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

Certain statements contained herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of DISH Network Corporation to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. More information about such risks, uncertainties, and other factors is set forth in DISH Network Corporation's Disclosure

Regarding Forward-Looking Statements included in its recent filings with the Securities and Exchange Commission, including its annual report on Form 10-K for the year ended December 31, 2014 and its quarterly reports on Form 10-Q for the quarterly periods ended March 31, 2015, June 30, 2015, and September 30, 2015. The forward-looking statements speak only as of the date made, and DISH Network Corporation expressly disclaims any obligation to update these forward-looking statements.