Hughes Technology Selected by Telconet in Ecuador for Mintel Rural Project

HX System satellite hub and terminals connect rural communities in Ecuador as part of important government program to eliminate 'digital illiteracy'

GERMANTOWN, Md., June 26, 2012 /PRNewswire/ -- Hughes Network Systems, LLC (HUGHES), the global leader in broadband satellite solutions and services, today announced that it was selected by Telconet, a leading telecommunications service provider in Ecuador, to provide an HX System and broadband satellite terminals for the Ministry of Telecommunication and Information Society (Mintel) rural connectivity project in Ecuador.

(Logo: http://photos.prnewswire.com/prnh/20110112/NE29456LOGO)

Tomislav Topic, president of Telconet, said, "We conducted a thorough evaluation of competing satellite broadband system providers and were convinced that Hughes not only had the best technology for this program, but also the depth of experience and the ability to deliver in a timely fashion. We are excited about this network connecting rural and underserved areas in Ecuador, bringing to these isolated communities, Internet access, data, voice, and video applications for the first time."

Nick Marzella, vice president and general manager of the CALA Region at Hughes, said, "We are proud to have been chosen by Telconet to provide the satellite solution for this very important program. Hughes has a great deal of experience in these types of government-sponsored initiatives, using satellite technology to connect rural and underserved areas, bringing the many benefits of broadband Internet access to help close the digital divide."

Telconet purchased an HX System hub and HX50 and HX200 terminals, and installation of the network has been completed.

About Telconet

Telconet, a leading telecommunications service provider in Ecuador, was started in 1995 and is headquartered in Guayaquil. Growing continuously with over 40% CAGR in sales, it now has over 1200 employees, has a presence in over 12 cities within Ecuador, and is the leading corporate Internet and data communications supplier as a result of its large fiber optic network covering most of Ecuador.

Telconet has two main business segments—telecommunications services for corporations and wholesale services for other telecom operators. In the corporate segment, the company offers broadband and data transmission services. It also has the only two certified data centers in the country and the only Tier IV data center in Latin America.

For more information, please visit www.telconet.net.

About Hughes Network Systems

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services, and solutions for enterprises and governments globally. HughesNet® is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 2.8 million systems to customers in over 100 countries, representing over 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A, and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

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