

## Hughes Communications India Ltd Wins Orders Worth INR 1500 Million in First Half of 2013

## Strengthens its number one position in the satellite broadband space

GERMANTOWN, Md., Oct. 7, 2013 /PRNewswire/ -- Hughes Communications India Limited (HCIL), a subsidiary of Hughes Network Systems, LLC (HUGHES), the global leader in broadband satellite networks and services, today announced that they have been chosen to provide satellite-based solutions to premier banks and institutions (private and public) and won orders worth Rs.1500 Million in the first half of the current financial year. These wins have strengthened HCIL's leadership position in the satellite broadband market in India.

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HCIL has received multiple orders from premier banks to provide managed services to over 800 locations across India. HCIL also announced that they have received orders from Tata Communications Payment Services Limited (TCPSL) to enable and establish White label ATM services across 600 locations.

In addition, HCIL will also establish and maintain end-to-end satellite broadband connectivity for a period of three to five years at multiple locations across the country through alliances with various institutions such as Punjab and Sind Bank, Bombay Stock Exchange, and British Gas to name a few.

Speaking on the achievements, Shivaji Chatterjee, head of the enterprise business at HCIL said, "Our new business wins and market growth have enabled us to maintain and strengthen our market leadership in the satellite broadband domain. Achieving a steady growth of 18-20 percent in the enterprise satellite segment in a challenging business environment is testimony to an ever increasing demand for easily deployable, reliable, broadband connections in remote locations or in areas underserved by terrestrial services. Going forward, we continue to see the Banking and Financial Services industry as the big driver of our managed services portfolio in India followed by the e-governance, defense and SME sectors."

## **About Hughes Communications India**

HCIL is a majority owned subsidiary of Hughes Network Systems, LLC (Hughes), the world's largest provider of broadband satellite networks and services. HCIL is the largest satellite service operator in India providing a comprehensive range of broadband networking technologies, solutions, and services for businesses and governments, including Managed Services to meet every communications challenge. More information is available at <a href="https://www.hughes.in">www.hughes.in</a>.

## **About Hughes Network Systems**

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services and solutions for enterprises and governments globally. HughesNet<sup>®</sup> is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 3.3 million systems to customers in over 100 countries, representing over 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit <a href="https://www.hughes.com">www.hughes.com</a>.

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