



Mexico Service Provider Pegaso Expands with Hughes HN Broadband Satellite System

Latest Hughes technology installed at new teleport in Toluca, Mexico

GERMANTOWN, Md., Feb. 28, 2012 /PRNewswire/ -- Hughes Network Systems, LLC (HUGHES), the global leader in broadband satellite solutions and services, today announced that it has completed installation of its latest technology HN NOC-XT for Pegaso Banda Ancha (Pegaso Broadband), a leading service provider in Mexico, at Pegaso's new teleport in Toluca. Fulfillment of the contract signed last year also calls for Hughes to deliver Pegaso Broadband over 400 advanced HN broadband satellite terminals.

(Logo: <http://photos.prnewswire.com/prnh/20110112/NE29456LOGO>)

One of the Pegaso Grupo companies, Pegaso Broadband is an existing customer of Hughes with an operation in Atlanta, Georgia, who decided to upgrade to the latest HN System technology in expanding their service platform and seamlessly migrating their customer base from Atlanta to the new Toluca NOC. Their plan is to eventually move the original hub equipment to Mexico and expand its capacity and capabilities.

"We are very pleased to continue our relationship with Hughes," said Javier Braun Burillo, CEO of Pegaso. "By moving our NOC and operations to Mexico and purchasing the latest in Hughes technology, we are able to provide services in a more cost-effective way, reducing latency and the costs of backhauling traffic."

Pegaso will employ the HN System to provide high-speed Internet, voice (VoIP), and video services to enterprise and consumer markets in Mexico and Central and Latin America (CALA).

"Pegaso is a highly valued and strategically important customer in Mexico," said Nick Marzella, vice president, Latin America, Hughes. "We are proud to build on our seven year relationship and help them expand their service footprint with the many customer-facing and operational benefits of the latest Hughes HN technology."

Operational on five continents and supporting over one million broadband terminal sites, the HN System is the most advanced and widely deployed satellite networking infrastructure in the marketplace, and is fully compliant with the IP over Satellite (IPoS) global standard—the world's first to be approved by TIA, ETSI and ITU. The HN NOC-XT is the latest member of the HN family and the ideal choice to deliver high-speed IP services over satellite, supporting an expanding range of multi-media, video, data and voice applications.

About Pegaso Banda Ancha (Pegaso Broadband)

Pegaso Broadband is dedicated to the commercialization of satellite communications to provide broadband Internet and other broadband services. Pegaso offers two-way Internet satellite services, broadband VPNs, VoIP, video on demand, and end-user networks. Pegaso Broadband is one of the largest providers of connectivity for the "Enciclomedia" Mexican government project and provides services in different industries such as Retail, Financial Market, Government, Energy, having strategic alliances with Landline Carriers. Pegaso Broadband is a Pegaso Grupo (Pegaso Group) company which was started in 1994 concentrating its efforts on telecommunications, technology, sports, media and real estate. For additional information, please visit www.pegasobandaancho.com.

About Hughes Network Systems

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services, and solutions for enterprises and governments globally. HughesNet® is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 2.8 million systems to customers in over 100 countries, representing over 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A, and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

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