



June 2, 2015

## Hughes Supplies Broadband Satellite System to IPSAT

### Subsidiary of Privasia Technology Purchases HX Hub and Terminals for Services in Malaysia and other ASEAN countries

GERMANTOWN, Md., June 2, 2015 /PRNewswire/ -- Hughes Network Systems, LLC (Hughes), the global leader in broadband satellite services and solutions, announced today that IPSAT Sdn Bhd, headquartered in Petaling Jaya, Malaysia, has purchased a Hughes HX broadband satellite system comprising a hub and remote terminals. Implementation of the hub is underway in Malaysia and is expected to be completed in June 2015.



An EchoStar Company

IPSAT is a leading service provider in Malaysia specializing in VSAT (very small aperture terminal) communications over both Ku-band and C-band satellites, with a broad range of market offerings ranging from managed networks to high-speed Internet access.

Puvanesan Subenthiran, CEO of Privasia Technology Bhd, stated, "We are very pleased to have chosen Hughes to supply its new HX satellite hub and terminals, which will enable us to support our existing and future customers utilizing both Ku- and C-band capacity. IPSAT will now gain flexibility in configuring and designing the network and packaging services to meet the diverse needs of the corporate and enterprise market."

"Hughes has long been very active in Asia/Pacific and we are proud to add IPSAT to our list of customers in the region," said Bahram Pourmand, executive vice president of the International Division at Hughes. "The new system will enable IPSAT to grow its business in Malaysia and other ASEAN countries, such as Vietnam, Cambodia, and Indonesia."

With the new HX solution, IPSAT will be able to expand its offerings beyond broadband Internet access to include VPN, VoIP, multicasting, SCADA and Telemetry services to the corporate and enterprise sector. IPSAT plans to penetrate other markets in addition to Malaysia, including Vietnam, Cambodia and Indonesia.

#### About IPSAT/Privasia Technology

IPSAT Sdn Bhd is a specialist VSAT service provider established in 2003 by a team of professionals with a proven track record in managed networks, telecommunications, and broadband services. It is a 100 percent owned subsidiary of Privasia Technology Berhad, a company listed on the ACE market of the KLSE. IPSAT offers a broad spectrum of satellite-based services ranging from Managed Network Services to Broadband Internet Access services and a wide range of value-added broadband applications such as VoIP, multi-casting, video conferencing, and satellite IP VPN services. IPSAT also provide a wide range of VSAT support services including installation, commissioning and maintenance services.

#### About Hughes Network Systems

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services, and solutions for enterprises and governments globally. HughesNet<sup>®</sup> is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 4.8 million systems to customers in over 100 countries, representing approximately 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A, and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit [www.hughes.com](http://www.hughes.com).

#### About EchoStar

EchoStar Corporation (NASDAQ: SATS) is a premier global provider of satellite and video delivery solutions. Headquartered in

Englewood, Colo., and conducting business around the globe, EchoStar is a pioneer in secure communications technologies through its EchoStar Satellite Services, EchoStar Technologies Corporation and Hughes Network Systems business segments.

For more information, visit [echostar.com](http://echostar.com). Follow [@EchoStar](https://twitter.com/EchoStar) on Twitter.

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