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Hughes Wins \$24 Million Mexican Government Contract for New National Broadband Satellite System

11,000-Site Network Brings High-Speed Internet Access and Voice Services to Unserved Areas, Connecting Schools, Hospitals and Community Centers

GERMANTOWN, Md., Nov. 19, 2012 /PRNewswire/ -- Hughes Network Systems, LLC (HUGHES), the global leader in broadband satellite networks and services, announced today that it has signed a contract with the Mexican Ministry of Communications and Transport (SCT) to supply and build an 11,000-site broadband satellite network that will span the entire country and bring high-speed Internet and voice connectivity to previously unserved regions.

(Logo: <http://photos.prnewswire.com/prnh/20110112/NE29456LOGO>)

The new \$24 million network will connect schools, hospitals, government locations, community centers and public calling offices across Mexico's 32 states. Hughes is contracted to roll out the network in five months, starting now. The company won the contract through a competitive selection process that included major international and Mexican broadband satellite equipment providers. The network will be operated by Telecomunicaciones de Mexico (Telecomm Telegrafos), a decentralized government office in charge of telecommunications in Mexico with a great deal of proven experience in satellite operations.

"Hughes has been providing products and services to SCT for 25 years, and has proven it is a reliable supplier to the Mexican government," said Monica Aspe Bernal, coordinator of SCT's Agency for Knowledge and Information. "On a project of this scope and importance, an open public competitive bidding process is mandatory. Other major broadband satellite equipment providers participated in the bid and Hughes' proposal came out on top."

Hughes will supply every component of the network, from its advanced HN System Network Operations Center and 11,000 broadband terminals, to the fiber optic/Internet interconnection equipment, data compression/optimization technology, IP phones and wireless access systems to serve remote locations. Almost 1100 solar power systems will be supplied to support equipment off the power grid.

"We're proud that Hughes was the winner of this important tender for this significant opportunity," said Nick Marzella, Hughes vice president of sales, Latin America. "As we've done in the past, we will strive to retain SCT's trust and confidence in our ability to create one of the world's largest broadband networks in such a short time window — with enormous potential social and economic value."

About Hughes Network Systems

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services and solutions for enterprises and governments globally. HughesNet® is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 2.8 million systems to customers in over 100 countries, representing over 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

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