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Hughes Awarded IDIQ Contract by State of Texas to Provide Digital Signage and Learning Management System

Contract Allows Hughes to Offer New Products and Services to Texas State and Local Government Entities

GERMANTOWN, Md., March 23, 2015 /PRNewswire/ -- Hughes Network Systems, LLC (HUGHES), the global leader in broadband satellite solutions and services, today announced it has been awarded an IDIQ contract by the state of Texas Department of Information Resources (DIR) for data communications and networking equipment and related services. The contract vehicle enables Hughes to provide digital signage and a learning management system statewide, part of a suite of new HughesON™ Digital Media Solutions for high-impact messaging, and is for two years with the option to extend for two additional one-year terms.



"We are delighted to be offering the great state of Texas this advanced technology for disseminating critical information to employees and citizens," said Tony Bardo, assistant vice president of Government Solutions at Hughes. "By leveraging digital signage in combination with learning management, the state can deliver educational and logistical information wherever it's needed via a powerful video-based system. This contract vehicle also complements our existing contract with Texas DIR, on which we offer satellite broadband to rural schools and agencies, further adding depth and breadth to our educational technology offerings."

Under the contract award, Hughes will offer digital signage through multiple applications such as Digital Bulletin Boards, Breakroom TV, Waiting Room TV, and interactive touchscreen kiosks. All applications consist of an end-to-end solution that enables state agencies to control the distribution of video and text program content at individual sites, each equipped with a powerful digital media player for continuously playing headquarter-specific or local site-specific content. Perhaps the most critical application is emergency messaging, which enables the administrator to send out urgent messages instructing viewers what to do and where to go in a matter of seconds.

Additionally, Hughes will offer its intuitive learning management system, the Hughes Learning Portal, which is an easy-to-use eLearning solution for employees, partners, and agencies through a simple interface, which makes it easy to store, deliver and track training data. Specifics include:

- Digital Bulletin Boards, including professional installation
- Digital Bulletin Board Servers, including professional installation and maintenance
- Digital Media Players
- Access to Hughes Web-based Learning Portal

To learn more about Hughes digital media offerings, please see [HughesON Digital Media Solutions for Government](#).

About Hughes Network Systems

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services, and solutions for enterprises and governments globally. HughesNet® is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 4 million systems to customers in over 100 countries, representing approximately 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A, and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite

operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

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