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Hughes Signs Morsviazspudnik in Russia as Distribution Partner

Morsviazspudnik will resell Hughes portfolio of BGAN products in region

GERMANTOWN, Md., May 13, 2013 /PRNewswire/ -- Hughes Network Systems, LLC (HUGHES), the global leader in broadband satellite networks and services, today announced that it has signed Morsviazspudnik, the licensed operator of Inmarsat's mobile satellite services in Russia, as a Distribution Partner for Hughes BGAN mobile satellite products.

(Logo: <http://photos.prnewswire.com/prnh/20110112/NE29456LOGO>)

"Morsviazspudnik is a leading provider of mobile satellite and navigation services within Russia, making it an ideal distribution partner for Hughes," said Graham Avis, vice president and general manager of Hughes San Diego. "Their strong market presence combined with world-class support from our very capable Moscow office positions us well to serve this large market, offering a complete range of mobile, portable, fixed and machine-to-machine (M2M) solutions."

"We are very pleased to have been chosen as a reseller of Hughes BGAN mobile satellite products," said Andrey Kuropyatnikov, general director of Morsviazspudnik. "Hughes delivers unique and innovative technology advantages and product attributes that will give us far greater reach and the ability to grow the subscriber base well beyond the traditional mobile satellite market."

Hughes designs and manufactures a full line of mobile satellite terminals that operate over Inmarsat's Broadband Global Area Network (BGAN), serving a wide range of mobile workers who need reliable, high-speed connectivity on-the-move, such as emergency first responders, public safety workers, reporters, mobile healthcare technicians and remote field personnel. In addition, Hughes designs and manufactures IP satellite terminals for SCADA and machine-to-machine (M2M) applications operating over the BGAN service for industry sectors such as environmental monitoring, SmartGrid, pipeline monitoring, compressor monitoring, well site automation, video surveillance and out-of-band management to primary site communications.

About Morsviazspudnik

Morsviazspudnik is the licensed operator of the Inmarsat global mobile satellite communications system on the territory of the Russian Federation, offering a full portfolio of communications and navigation services and products on land, at sea and in the air.

About Hughes Network Systems

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services and solutions for enterprises and governments globally. HughesNet[®] is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 3.3 million systems to customers in over 100 countries, representing over 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

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