



December 23, 2013

Hughes Expands Russia Business with JSC Iskra R&D

Companies Sign Multi-Year Supply Contract and Establish Service Center in Siberian Heartland

GERMANTOWN, Md. and MOSCOW, Dec. 23, 2013 /PRNewswire/ -- Hughes Network Systems, LLC (Hughes), the world's leading provider of broadband satellite networks and services today announced the signing of a multi-year contract with Joint-Stock Company Iskra Research & Development (JSC Iskra R&D), one of the largest VSAT operators in Russia, to supply a new HN System and up to 3,000 broadband satellite terminals. Additionally, JSC Iskra R&D will establish an authorized service center at its Krasnoyarsk operations facility for Hughes satellite terminal products.

(Logo: <http://photos.prnewswire.com/prnh/20110112/NE29456LOGO>)

Founded more than 50 years ago, JSC Iskra R&D provides telecommunications services to a wide range of customers in Russia, including state institutions, telecom operators and large, medium and small businesses. Today, it operates one of the country's largest satellite communications networks, with over 8,000 sites in service on three (3) satellites and three (3) HN System NOCs, including the latest generation Hughes VSAT terminals.

"Today an operator's business goes well beyond provisioning high-speed Internet access and voice over IP services," said Andrey Romulov, CEO of JSC Iskra R&D. "In particular, satellite technology has advanced significantly in performance and cost-effectiveness, opening up new market opportunities for a wide spectrum of broadband solutions across all customer segments— from VPN networks, to videoconferencing and broadcast/ multicast solutions—which is only possible using the latest systems and technologies, such as those provided by Hughes."

Arunas Sleky, vice president and general manager, Russia/CIS for Hughes commented, "We are proud to expand our relationship with JSC Iskra R&D, a long-time Hughes customer and progressive telecom operator in Russia's heartland. They are well-qualified to serve as a cost-effective service center for our terminal products, which only helps strengthen our leadership position in delivering the highest quality broadband satellite solutions for the Russian market—now with more than 40,000 Hughes VSATs shipped, well over 50 percent market share."

About JSC Iskra R&D

Joint-Stock Company Iskra Research & Development (JSC Iskra R&D) began in 1954. Today, the company provides the whole suite of modern telecommunications, and a vast set of design, manufacturing, operational, and support services. JSC Iskra R&D achievements made it possible to successfully implement significant national, federal and regional projects. JSC Iskra R&D has set up a unique multiservice network, which secures modern high-quality telecom services for its consumers; SMEs, large corporations, governmental entities and offices. JSC Iskra R&D solves its customers' problems on an "all-inclusive" basis and with high quality—from initial project design to "turn-key" implementation.

For additional information, please visit <http://iskrskb.ru>.

About Hughes Network Systems

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services and solutions for enterprises and governments globally. HughesNet® is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 3.3 million systems to customers in over 100 countries, representing over 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

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