

Hughes Receives 2014 INTERNET TELEPHONY Product of the Year Award

Hughes HR4700 Branch Gateway Recognized for Innovation

GERMANTOWN, Md., Feb. 13, 2014 /PRNewswire/ -- <u>Hughes Network Systems</u>, LLC (HUGHES), the world leader in broadband satellite solutions and services, and a leading provider of managed network services announced today that Technology Marketing Corporation (<u>TMC</u>), a global, integrated media company, has named the Hughes HR4700 Branch Gateway as a 2014 *INTERNET TELEPHONY* Product of the Year.

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As multi-branch organizations look to deploy new cloud services, mobility, partner applications, Voice over IP (VoIP), and unified communications (UC), they need a next-generation networking solution that delivers high performance, strong security, and scalability—cost-effectively. The Hughes HR4700 Branch Gateway combines into a single device, best-in-class routing and network security from Fortinet, Inc. with innovative performance optimization and quality of service management from Hughes.

"It gives me great pleasure to recognize Hughes with a 2014 Product of the Year Award for its commitment to excellence and innovation," said Rich Tehrani, CEO, TMC. "In the opinion of our distinguished judges, the HR4700 Branch Gateway has proven to be among the best communications and technology solutions on the market in 2014. I look forward to continued innovation from Hughes."

The <u>HR4700 Branch Gateway</u> was developed specifically to meet the demanding security and application performance needs of multi-branch organizations—from retailers, restaurants, retail petroleum, and finance to government agencies, and is a key component of <u>HughesON</u> Managed Network Services. Employing built-in <u>Hughes ActiveQoS</u> technology, the HR4700 enables true end-to-end Quality of Service (QoS) over affordable broadband networks to support real-time voice and video applications. Also built into the Branch Gateway is <u>Hughes ActiveCompression</u> technology which can increase the effective Wide Area Network (WAN) branch bandwidth, often called 'virtual bandwidth', by more than four times.

"We are thrilled by *INTERNET TELEPHONY*'s recognition of the HR4700 Branch Gateway, which has had great market success in less than a year since launch in meeting the strategic requirements of distributed enterprises," said Sampath Ramaswami, senior director of Strategic Planning at Hughes. "By combining into a single platform what competitors' solutions require multiple boxes to accomplish, Hughes has dramatically lowered the costs and complexity for enterprises looking to realize the benefits of new applications across their locations."

The winners of the 2014 *INTERNET TELEPHONY* Product of the Year are featured in the January/February 2014 issue of *INTERNET TELEPHONY* magazine and online at www.itmag.com.

About Technology Marketing Corporation

Technology Marketing Corporation (TMC), based in Norwalk, CT and founded in 1972, is the world's leading business to business and integrated marketing media company, servicing niche markets within the communications and technology industries.

Reaching in excess of 3.5 million readers worldwide each month, TMC creates highly targeted, content-driven communities, serving as the world's primary educational and news resource in the communications and technology fields - including VoIP, IP communications, telecom, contact centers, and CRM.

TMC's print, online, and in-person media properties serve these rapidly-growing and dynamic technology and communications industries, providing actionable, mission-critical information which influential decision-makers demand when selecting products and services.

About Hughes Network Systems

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services and solutions for enterprises and governments globally. HughesNet[®] is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 3.3 million systems to customers in over 100 countries, representing over 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

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