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Hughes Re-certified as Cisco Cloud and Managed Services Master Partner

GERMANTOWN, Md., Jan. 7, 2013 /PRNewswire/ -- Hughes Network Systems, LLC (HUGHES), announced today that it has been re-certified as a Cisco[®] Cloud and Managed Services Master Partner which recognizes Hughes as having the capabilities to sell and deliver cloud and managed services employing Cisco technology. Additionally, the certification rewards partners for their expertise and investments for creating, selling and delivering cloud and managed services world-wide, in all countries of legal presence with financial incentives and go-to-market benefits.

(Logo: <http://photos.prnewswire.com/prnh/20110112/NE29456LOGO>)

"We rely on Cisco technology to deliver best-of-breed managed network services for our enterprise customers," said Mike Cook, senior vice president at Hughes. "To be re-certified as a Cisco Cloud and Managed Services Master Partner validates that all aspects of our service and underlying solutions are truly first class, so our customers don't have to worry about their networks and can focus on running their businesses. We're honored to have qualified once again for this certification and, even more importantly, are pleased to have our customers enjoy this added level of service quality assurance."

The Cisco Cloud and Managed Services Program (CMSP) certification is part of the Cisco Cloud and Managed Services Program go-to-market strategy, focused on helping partners such as Hughes to build, market and sell cloud and managed services with business acceleration, sales training and the [Cisco Cloud Marketplace](#). As a Cisco Cloud and Managed Services Master Certified Partner, Hughes will sell and deliver at least two Cisco Powered services built on the IT Infrastructure Library (or ITIL) framework, and provide enhanced management and stewardship practices to its customers.

The [Cisco Resale Channel Program](#) provides a framework for partners to build and showcase the sales, technical and Cisco Lifecycle Services skills required to successfully deliver Cisco solutions to end customers. Through the program's specializations and certifications, Cisco recognizes a partner's expertise in deploying solutions based on Cisco advanced technologies and services. Using a third-party audit process, the program validates a partner's technology skills, business practices, customer satisfaction, presales and post sales support capabilities and other critical factors that customers consider when choosing a trusted partner.

About Hughes Network Systems

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services and solutions for enterprises and governments globally. HughesNet[®] is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 3.0 million systems to customers in over 100 countries, representing over 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

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